

Quarterly Trends of Financial Results [IFRS]

Note: Kyocera has adopted the International Financial Reporting Standards ("IFRS") in lieu of the Generally Accepted Accounting Principles of the United States of America ("U.S.GAAP") from the year ending March 31, 2019. Accordingly, Financial results for FY3/2018 have been reclassified in accordance with IFRS.

1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY3/2018										FY3/2019		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2018		Q4 of FY3/2018	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Sales revenue	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	387,484	100.0%	42,322	12.3%	-44,539	-10.3%
Operating profit	31,260	9.1%	38,012	9.7%	39,050	9.6%	-17,623	—	90,699	5.8%	37,104	9.6%	5,844	18.7%	54,727	—
Profit before income taxes	49,353	14.3%	41,435	10.5%	56,474	13.9%	-17,270	—	129,992	8.2%	55,488	14.3%	6,135	12.4%	72,758	—
Profit attributable to owners of the parent	35,026	10.1%	28,415	7.2%	29,647	7.3%	-13,951	—	79,137	5.0%	42,284	10.9%	7,258	20.7%	56,235	—

(Unit: Yen)

Average exchange rate	US\$	111	111	113	108	111	109
	Euro	122	130	133	133	130	130

2. Capital expenditures, Depreciation and R&D expenses

(Unit: Yen in millions)

	FY3/2018										FY3/2019		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2018		Q4 of FY3/2018	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Capital expenditures	17,180	5.0%	17,644	4.5%	24,230	6.0%	27,465	6.4%	86,519	5.5%	29,850	7.7%	12,670	73.7%	2,385	8.7%
Depreciation	14,671	4.3%	16,062	4.1%	18,538	4.6%	20,432	4.7%	69,703	4.4%	11,703	3.0%	-2,968	-20.2%	-8,729	-42.7%
R&D expenses	13,584	3.9%	13,866	3.5%	14,900	3.7%	15,923	3.7%	58,273	3.7%	16,713	4.3%	3,129	23.0%	790	5.0%

3. Sales Revenue by Reporting Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2018		Q4 of FY3/2018	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	61,185	17.7%	69,825	17.8%	74,446	18.3%	82,164	19.0%	287,620	18.2%	81,956	21.1%	20,771	33.9%	-208	-0.3%
Semiconductor Components Group	60,786	17.6%	66,095	16.8%	69,345	17.0%	61,011	14.2%	257,237	16.3%	60,649	15.7%	-137	-0.2%	-362	-0.6%
Electronic Devices Group	63,120	18.3%	74,133	18.8%	86,198	21.2%	81,694	18.9%	305,145	19.4%	88,284	22.8%	25,164	39.9%	6,590	8.1%
Total Components Business	185,091	53.6%	210,053	53.4%	229,989	56.5%	224,869	52.1%	850,002	53.9%	230,889	59.6%	45,798	24.7%	6,020	2.7%
Communications Group	57,071	16.5%	66,866	17.0%	57,384	14.1%	74,214	17.2%	255,535	16.2%	51,610	13.3%	-5,461	-9.6%	-22,604	-30.5%
Document Solutions Group	80,973	23.5%	91,047	23.2%	94,882	23.4%	104,156	24.1%	371,058	23.5%	88,796	22.9%	7,823	9.7%	-15,360	-14.7%
Life & Environment Group	24,606	7.1%	28,207	7.2%	26,934	6.6%	32,465	7.5%	112,212	7.1%	18,692	4.8%	-5,914	-24.0%	-13,773	-42.4%
Total Equipment & Systems Business	162,650	47.1%	186,120	47.4%	179,200	44.1%	210,835	48.8%	738,805	46.8%	159,098	41.0%	-3,552	-2.2%	-51,737	-24.5%
Others	5,245	1.5%	4,074	1.0%	4,749	1.2%	4,759	1.1%	18,827	1.2%	4,932	1.3%	-313	-6.0%	173	3.6%
Adjustments and eliminations	-7,824	-2.2%	-7,064	-1.8%	-7,267	-1.8%	-8,440	-2.0%	-30,595	-1.9%	-7,435	-1.9%	389	—	1,005	—
Sales revenue	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	387,484	100.0%	42,322	12.3%	-44,539	-10.3%

* % represents the component ratio.

4. Business Profit by Reporting Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2018		Q4 of FY3/2018	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Industrial & Automotive Components Group	6,103	10.0%	8,085	11.6%	9,035	12.1%	8,177	10.0%	31,400	10.9%	10,416	12.7%	4,313	70.7%	2,239	27.4%
Semiconductor Components Group	7,651	12.6%	9,577	14.5%	8,963	12.9%	4,858	8.0%	31,049	12.1%	5,846	9.6%	-1,805	-23.6%	988	20.3%
Electronic Devices Group	8,427	13.4%	13,058	17.6%	14,350	16.6%	10,797	13.2%	46,632	15.3%	14,397	16.3%	5,970	70.8%	3,600	33.3%
Total Components Business	22,181	12.0%	30,720	14.6%	32,348	14.1%	23,832	10.6%	109,081	12.8%	30,659	13.3%	8,478	38.2%	6,827	28.6%
Communications Group	1,002	1.8%	916	1.4%	-96	—	2,618	3.5%	4,440	1.7%	-2,241	—	-3,243	—	-4,859	—
Document Solutions Group	9,160	11.3%	10,670	11.7%	9,258	9.8%	11,763	11.3%	40,851	11.0%	10,348	11.7%	1,188	13.0%	-1,415	-12.0%
Life & Environment Group	-1,310	—	718	2.5%	-2,005	—	-52,895	—	-55,492	—	-3,015	—	-1,705	—	49,880	—
Total Equipment & Systems Business	8,852	5.4%	12,304	6.6%	7,157	4.0%	-38,514	—	-10,201	—	5,092	3.2%	-3,760	-42.5%	43,606	—
Others	412	7.9%	-92	—	602	12.7%	471	9.9%	1,393	7.4%	617	12.5%	205	49.8%	146	31.0%
Total business profit	31,445	9.1%	42,932	10.9%	40,107	9.9%	-14,211	—	100,273	6.4%	36,368	9.4%	4,923	15.7%	50,579	—
Corporate gains and share of net profit of investments accounted for using the equity method	18,196	—	-1,099	—	16,953	—	-2,607	—	31,443	—	19,465	—	1,269	7.0%	22,072	—
Adjustments and eliminations	-288	—	-398	—	-586	—	-452	—	-1,724	—	-345	—	-57	—	107	—
Profit before income taxes	49,353	14.3%	41,435	10.5%	56,474	13.9%	-17,270	—	129,992	8.2%	55,488	14.3%	6,135	12.4%	72,758	—

5. Orders by Reporting Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2018		Q4 of FY3/2018	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	63,589	17.7%	72,632	18.1%	76,505	18.5%	83,022	20.2%	295,748	18.7%	85,096	21.1%	21,507	33.8%	2,074	2.5%
Semiconductor Components Group	62,569	17.4%	68,329	17.1%	68,501	16.5%	57,792	14.0%	257,191	16.2%	62,317	15.5%	-252	-0.4%	4,525	7.8%
Electronic Devices Group	70,738	19.7%	73,891	18.4%	88,763	21.4%	83,751	20.4%	317,143	20.0%	100,423	24.9%	29,685	42.0%	16,672	19.9%
Total Components Business	196,896	54.8%	214,852	53.6%	233,769	56.4%	224,565	54.6%	870,082	54.9%	247,836	61.5%	50,940	25.9%	23,271	10.4%
Communications Group	61,909	17.2%	68,547	17.1%	63,129	15.2%	66,151	16.1%	259,736	16.4%	53,408	13.3%	-8,501	-13.7%	-12,743	-19.3%
Document Solutions Group	81,298	22.6%	90,880	22.7%	94,986	22.9%	104,098	25.3%	371,262	23.4%	88,449	21.9%	7,151	8.8%	-15,649	-15.0%
Life & Environment Group	21,827	6.1%	29,086	7.2%	25,125	6.1%	21,853	5.3%	97,891	6.1%	16,957	4.2%	-4,870	-22.3%	-4,896	-22.4%
Total Equipment & Systems Business	165,034	45.9%	188,513	47.0%	183,240	44.2%	192,102	46.7%	728,889	45.9%	158,814	39.4%	-6,220	-3.8%	-33,288	-17.3%
Others	3,509	1.0%	3,839	1.0%	3,357	0.8%	3,086	0.8%	13,791	0.9%	3,205	0.8%	-304	-8.7%	119	3.9%
Adjustments and eliminations	-6,050	-1.7%	-6,216	-1.6%	-5,930	-1.4%	-8,641	-2.1%	-26,837	-1.7%	-6,821	-1.7%	-771	—	1,820	—
Orders	359,389	100.0%	400,988	100.0%	414,436	100.0%	411,112	100.0%	1,585,925	100.0%	403,034	100.0%	43,645	12.1%	-8,078	-2.0%

* % represents the component ratio.

6. Capital expenditures by Reporting Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2018		Q4 of FY3/2018	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	4,467	26.0%	4,247	24.1%	4,993	20.6%	7,477	27.2%	21,184	24.5%	8,892	29.8%	4,425	99.1%	1,415	18.9%
Semiconductor Components Group	2,834	16.5%	2,668	15.1%	5,337	22.0%	4,981	18.1%	15,820	18.3%	4,649	15.6%	1,815	64.0%	-332	-6.7%
Electronic Devices Group	5,685	33.1%	6,027	34.2%	6,243	25.8%	8,557	31.2%	26,512	30.6%	8,853	29.6%	3,168	55.7%	296	3.5%
Total Components Business	12,986	75.6%	12,942	73.4%	16,573	68.4%	21,015	76.5%	63,516	73.4%	22,394	75.0%	9,408	72.4%	1,379	6.6%
Communications Group	1,233	7.2%	1,242	7.0%	1,282	5.3%	1,056	3.8%	4,813	5.6%	1,629	5.5%	396	32.1%	573	54.3%
Document Solutions Group	987	5.7%	1,053	6.0%	2,619	10.8%	1,354	4.9%	6,013	6.9%	2,749	9.2%	1,762	178.5%	1,395	103.0%
Life & Environment Group	1,124	6.5%	1,051	6.0%	1,754	7.2%	1,525	5.6%	5,454	6.3%	547	1.8%	-577	-51.3%	-978	-64.1%
Total Equipment & Systems Business	3,344	19.5%	3,346	19.0%	5,655	23.3%	3,935	14.3%	16,280	18.8%	4,925	16.5%	1,581	47.3%	990	25.2%
Others	180	1.1%	199	1.2%	375	1.6%	592	2.2%	1,346	1.6%	249	0.8%	69	38.3%	-343	-57.9%
Corporate	670	3.9%	1,157	6.6%	1,627	6.7%	1,923	7.0%	5,377	6.2%	2,282	7.7%	1,612	240.6%	359	18.7%
Total	17,180	100.0%	17,644	100.0%	24,230	100.0%	27,465	100.0%	86,519	100.0%	29,850	100.0%	12,670	73.7%	2,385	8.7%

* % represents the component ratio.

7. Depreciation by Reporting Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2018		Q4 of FY3/2018	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	2,696	18.3%	3,156	19.6%	3,651	19.7%	4,182	20.5%	13,685	19.6%	2,425	20.7%	-271	-10.1%	-1,757	-42.0%
Semiconductor Components Group	3,690	25.2%	3,942	24.5%	4,382	23.6%	4,966	24.3%	16,980	24.4%	2,201	18.8%	-1,489	-40.4%	-2,765	-55.7%
Electronic Devices Group	3,693	25.2%	4,074	25.4%	5,230	28.2%	5,904	28.9%	18,901	27.1%	3,734	31.9%	41	1.1%	-2,170	-36.8%
Total Components Business	10,079	68.7%	11,172	69.5%	13,263	71.5%	15,052	73.7%	49,566	71.1%	8,360	71.4%	-1,719	-17.1%	-6,692	-44.5%
Communications Group	640	4.3%	760	4.8%	906	4.9%	953	4.6%	3,259	4.7%	678	5.8%	38	5.9%	-275	-28.9%
Document Solutions Group	1,864	12.7%	1,897	11.8%	2,059	11.1%	1,975	9.7%	7,795	11.2%	1,284	11.0%	-580	-31.1%	-691	-35.0%
Life & Environment Group	1,478	10.1%	1,319	8.2%	1,502	8.1%	1,587	7.8%	5,886	8.4%	710	6.0%	-768	-52.0%	-877	-55.3%
Total Equipment & Systems Business	3,982	27.1%	3,976	24.8%	4,467	24.1%	4,515	22.1%	16,940	24.3%	2,672	22.8%	-1,310	-32.9%	-1,843	-40.8%
Others	274	1.9%	286	1.8%	294	1.6%	340	1.7%	1,194	1.7%	289	2.5%	15	5.5%	-51	-15.0%
Corporate	336	2.3%	628	3.9%	514	2.8%	525	2.5%	2,003	2.9%	382	3.3%	46	13.7%	-143	-27.2%
Total	14,671	100.0%	16,062	100.0%	18,538	100.0%	20,432	100.0%	69,703	100.0%	11,703	100.0%	-2,968	-20.2%	-8,729	-42.7%

* % represents the component ratio.

8. R&D expenses by Reporting Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2018		Q4 of FY3/2018	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	2,401	17.7%	2,486	17.9%	2,626	17.6%	3,058	19.2%	10,571	18.1%	3,579	21.4%	1,178	49.1%	521	17.0%
Semiconductor Components Group	838	6.2%	899	6.5%	913	6.1%	900	5.7%	3,550	6.1%	988	5.9%	150	17.9%	88	9.8%
Electronic Devices Group	2,397	17.7%	2,374	17.2%	3,119	21.0%	3,008	18.9%	10,898	18.7%	3,483	20.9%	1,086	45.3%	475	15.8%
Total Components Business	5,636	41.5%	5,759	41.5%	6,658	44.7%	6,966	43.8%	25,019	42.9%	8,050	48.2%	2,414	42.8%	1,084	15.6%
Communications Group	857	6.3%	925	6.7%	676	4.5%	1,391	8.7%	3,849	6.6%	1,451	8.7%	594	69.3%	60	4.3%
Document Solutions Group	5,412	39.8%	5,505	39.7%	5,796	38.9%	5,546	34.8%	22,259	38.2%	5,232	31.3%	-180	-3.3%	-314	-5.7%
Life & Environment Group	1,029	7.6%	977	7.0%	1,075	7.2%	1,187	7.5%	4,268	7.3%	1,456	8.7%	427	41.5%	269	22.7%
Total Equipment & Systems Business	7,298	53.6%	7,407	53.3%	7,547	50.6%	8,124	51.0%	30,376	52.1%	8,139	48.7%	841	11.5%	15	0.2%
Others	650	4.8%	700	5.0%	695	4.7%	833	5.2%	2,878	5.0%	524	3.1%	-126	-19.4%	-309	-37.1%
Total	13,584	100.0%	13,866	100.0%	14,900	100.0%	15,923	100.0%	58,273	100.0%	16,713	100.0%	3,129	23.0%	790	5.0%

* % represents the component ratio.

9. Sales Revenue by Geographic Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2018		Q4 of FY3/2018	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	138,883	40.2%	154,641	39.3%	150,567	37.0%	169,952	39.3%	614,043	38.9%	136,964	35.3%	-1,919	-1.4%	-32,988	-19.4%
Asia	78,951	22.9%	94,743	24.1%	100,166	24.7%	89,789	20.8%	363,649	23.1%	92,882	24.0%	13,931	17.6%	3,093	3.4%
Europe	63,669	18.5%	71,652	18.2%	83,019	20.4%	94,329	21.8%	312,669	19.8%	82,345	21.3%	18,676	29.3%	-11,984	-12.7%
United States of America	50,125	14.5%	57,248	14.6%	56,594	13.9%	60,824	14.1%	224,791	14.3%	59,994	15.5%	9,869	19.7%	-830	-1.4%
Others	13,534	3.9%	14,899	3.8%	16,325	4.0%	17,129	4.0%	61,887	3.9%	15,299	3.9%	1,765	13.0%	-1,830	-10.7%
Sales revenue	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	387,484	100.0%	42,322	12.3%	-44,539	-10.3%

* % represents the component ratio.

10. Number of employees

(As of the end of each quarter)

	FY3/2018				FY3/2019
	Q1	Q2	Q3	Q4	Q1
Total	69,547	70,874	74,069	75,940	77,243
Japan	25,683	25,575	25,634	26,171	26,271
Outside Japan	43,864	45,299	48,435	49,769	50,972



【Reference】 Difference between U.S.GAAP and IFRS for FY3/2018 results

1. Financial Results

(Unit: Yen in millions)

(1) U.S. GAAP											(2) IFRS										Difference ((2)-(1))	
	FY3/2018										FY3/2018										Q1	Full year
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year			
	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue		
Net Sales	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	0	0
Profit from Operations	31,167	9.0%	38,338	9.8%	39,479	9.7%	-13,409	—	95,575	6.1%	31,260	9.1%	38,012	9.7%	39,050	9.6%	-17,623	—	90,699	5.8%	93	-4,876
Income before income taxes	49,260	14.3%	38,580	9.8%	57,024	14.0%	-12,998	—	131,866	8.4%	49,353	14.3%	41,435	10.5%	56,474	13.9%	-17,270	—	129,992	8.2%	93	-1,874
Net income attributable to Kyocera Corporation's shareholders	34,981	10.1%	26,406	6.7%	28,880	7.1%	-8,478	—	81,789	5.2%	35,026	10.1%	28,415	7.2%	29,647	7.3%	-13,951	—	79,137	5.0%	45	-2,652

2. Business Profit by Reporting Segment

(Unit: Yen in millions)

(1) U.S. GAAP											(2) IFRS										Difference ((2)-(1))	
	FY3/2018										FY3/2018										Q1	Full year
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year			
	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Sales Revenue	Amount	% to Sales Revenue	Amount	% to Sales Revenue	Amount	% to Sales Revenue	Amount	% to Sales Revenue		
Industrial & Automotive Components Group	6,386	10.4%	8,366	12.0%	9,347	12.6%	8,458	10.3%	32,557	11.3%	6,103	10.0%	8,085	11.6%	9,035	12.1%	8,177	10.0%	31,400	10.9%	-283	-1,157
Semiconductor Components Group	8,005	13.2%	9,932	15.0%	9,340	13.5%	5,199	8.5%	32,476	12.6%	7,651	12.6%	9,577	14.5%	8,963	12.9%	4,858	8.0%	31,049	12.1%	-354	-1,427
Electronic Devices Group	8,599	13.6%	13,281	17.9%	14,539	16.9%	10,866	13.3%	47,285	15.5%	8,427	13.4%	13,058	17.6%	14,350	16.6%	10,797	13.2%	46,632	15.3%	-172	-653
Total Components Business	22,990	12.4%	31,579	15.0%	33,226	14.4%	24,523	10.9%	112,318	13.2%	22,181	12.0%	30,720	14.6%	32,348	14.1%	23,832	10.6%	109,081	12.8%	-809	-3,237
Communications Group	1,158	2.0%	1,072	1.6%	61	0.1%	2,770	3.7%	5,061	2.0%	1,002	1.8%	916	1.4%	-96	—	2,618	3.5%	4,440	1.7%	-156	-621
Document Solutions Group	9,237	11.4%	10,853	11.9%	9,321	9.8%	11,730	11.3%	41,141	11.1%	9,160	11.3%	10,670	11.7%	9,258	9.8%	11,763	11.3%	40,851	11.0%	-77	-290
Life & Environment Group	-1,203	—	830	2.9%	-1,897	—	-52,740	—	-55,010	—	-1,310	—	718	2.5%	-2,005	—	-52,895	—	-55,492	—	-107	-482
Total Equipment & Systems Business	9,192	5.7%	12,755	6.9%	7,485	4.2%	-38,240	—	-8,808	—	8,852	5.4%	12,304	6.6%	7,157	4.0%	-38,514	—	-10,201	—	-340	-1,393
Others	466	8.9%	-36	—	664	14.0%	527	11.1%	1,621	8.6%	412	7.9%	-92	—	602	12.7%	471	9.9%	1,393	7.4%	-54	-228
Total operating profit	32,648	9.5%	44,298	11.3%	41,375	10.2%	-13,190	—	105,131	6.7%	31,445	9.1%	42,932	10.9%	40,107	9.9%	-14,211	—	100,273	6.4%	-1,203	-4,858
Corporate gains and equity in earnings of affiliates and an unconsolidated subsidiary	16,901	—	-5,319	—	16,235	—	643	—	28,460	—	18,196	—	-1,099	—	16,953	—	-2,607	—	31,443	—	1,295	2,983
Adjustments and eliminations	-289	—	-399	—	-586	—	-451	—	-1,725	—	-288	—	-398	—	-586	—	-452	—	-1,724	—	1	1
Income before income taxes	49,260	14.3%	38,580	9.8%	57,024	14.0%	-12,998	—	131,866	8.4%	49,353	14.3%	41,435	10.5%	56,474	13.9%	-17,270	—	129,992	8.2%	93	-1,874

Note: No impact for sales revenue by reporting segment.