

Quarterly Trends of Consolidated Financial Results [IFRS]

1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY Mar. 2021		Q2 of FY Mar. 2022	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Sales revenue	317,094	100.0%	378,943	100.0%	404,497	100.0%	426,363	100.0%	1,526,897	100.0%	420,712	100.0%	455,625	100.0%	479,328	100.0%	74,831	18.5%	23,703	5.2%
Operating profit	7,574	2.4%	16,491	4.4%	18,918	4.7%	27,661	6.5%	70,644	4.6%	32,376	7.7%	43,303	9.5%	42,779	8.9%	23,861	126.1%	-524	-1.2%
Profit before income taxes	30,411	9.6%	17,838	4.7%	38,967	9.6%	30,343	7.1%	117,559	7.7%	54,476	12.9%	44,875	9.8%	63,752	13.3%	24,785	63.6%	18,877	42.1%
Profit attributable to owners of the parent	22,380	7.1%	11,980	3.2%	29,571	7.3%	26,283	6.2%	90,214	5.9%	40,760	9.7%	32,459	7.1%	46,614	9.7%	17,043	57.6%	14,155	43.6%

(Unit: Yen)

Average exchange rate	US\$	108	106	105	106	106	109	110	114
	Euro	118	124	125	128	124	132	130	130

2. Capital expenditures, Depreciation charge of property, plant and equipment and R&D expenses

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY Mar. 2021		Q2 of FY Mar. 2022	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Capital expenditures	26,458	8.3%	30,609	8.1%	32,056	7.9%	27,983	6.6%	117,106	7.7%	34,199	8.1%	33,168	7.3%	34,636	7.2%	2,580	8.0%	1,468	4.4%
Depreciation charge of property, plant and equipment	17,065	5.4%	17,966	4.7%	18,980	4.7%	19,800	4.6%	73,811	4.8%	20,510	4.9%	21,551	4.7%	23,516	4.9%	4,536	23.9%	1,965	9.1%
R&D expenses	17,355	5.5%	17,771	4.7%	19,116	4.7%	21,215	5.0%	75,457	4.9%	20,106	4.8%	20,253	4.4%	21,115	4.4%	1,999	10.5%	862	4.3%

3. Sales Revenue by Reporting Segment ※

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY Mar. 2021		Q2 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	90,921	28.7%	105,397	27.8%	112,896	27.9%	115,455	27.1%	424,669	27.8%	116,576	27.7%	130,408	28.6%	137,347	28.7%	24,451	21.7%	6,939	5.3%
Industrial & Automotive Components Unit	29,617	9.4%	32,782	8.7%	35,062	8.7%	38,423	9.0%	135,884	8.9%	40,531	9.6%	42,847	9.4%	44,156	9.2%	9,094	25.9%	1,309	3.1%
Semiconductor Components Unit	56,124	17.7%	66,385	17.5%	70,796	17.5%	70,290	16.5%	263,595	17.3%	69,724	16.6%	81,015	17.8%	85,740	17.9%	14,944	21.1%	4,725	5.8%
Others	5,180	1.6%	6,230	1.6%	7,038	1.7%	6,742	1.6%	25,190	1.6%	6,321	1.5%	6,546	1.4%	7,451	1.6%	413	5.9%	905	13.8%
Electronic Components Business	54,398	17.1%	70,582	18.6%	73,923	18.3%	74,099	17.4%	273,002	17.9%	76,779	18.3%	86,521	19.0%	86,258	18.0%	12,335	16.7%	-263	-0.3%
Solutions Business	173,411	54.7%	204,785	54.1%	218,645	54.0%	238,372	55.9%	835,213	54.7%	228,017	54.2%	239,503	52.6%	255,138	53.2%	36,493	16.7%	15,635	6.5%
Industrial Tools Unit	44,254	14.0%	46,516	12.3%	48,479	11.9%	53,817	12.6%	193,066	12.6%	61,882	14.7%	59,552	13.1%	63,152	13.2%	14,673	30.3%	3,600	6.0%
Document Solutions Unit	60,058	18.9%	78,082	20.6%	87,941	21.8%	90,145	21.2%	316,226	20.7%	86,036	20.5%	89,212	19.6%	94,904	19.8%	6,963	7.9%	5,692	6.4%
Communications Unit	49,737	15.7%	57,725	15.3%	57,464	14.2%	67,813	15.9%	232,739	15.2%	55,257	13.1%	65,281	14.3%	70,468	14.7%	13,004	22.6%	5,187	7.9%
Others	19,362	6.1%	22,462	5.9%	24,761	6.1%	26,597	6.2%	93,182	6.2%	24,842	5.9%	25,458	5.6%	26,614	5.5%	1,853	7.5%	1,156	4.5%
Others	3,757	1.2%	4,180	1.1%	4,809	1.2%	5,423	1.3%	18,169	1.2%	6,044	1.4%	6,868	1.5%	7,688	1.6%	2,879	59.9%	820	11.9%
Adjustments and eliminations	-5,393	-1.7%	-6,001	-1.6%	-5,776	-1.4%	-6,986	-1.7%	-24,156	-1.6%	-6,704	-1.6%	-7,675	-1.7%	-7,103	-1.5%	-1,327	—	572	—
Sales revenue	317,094	100.0%	378,943	100.0%	404,497	100.0%	426,363	100.0%	1,526,897	100.0%	420,712	100.0%	455,625	100.0%	479,328	100.0%	74,831	18.5%	23,703	5.2%

* % represents the component ratio.

4. Business Profit by Reporting Segment ※

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY Mar. 2021		Q2 of FY Mar. 2022	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Core Components Business	4,551	5.0%	6,293	6.0%	8,540	7.6%	11,165	9.7%	30,549	7.2%	11,006	9.4%	17,052	13.1%	17,298	12.6%	8,758	102.6%	246	1.4%
Industrial & Automotive Components Unit	-90	—	197	0.6%	1,048	3.0%	3,086	8.0%	4,241	3.1%	4,229	10.4%	5,366	12.5%	5,501	12.5%	4,453	424.9%	135	2.5%
Semiconductor Components Unit	5,623	10.0%	6,480	9.8%	7,388	10.4%	8,769	12.5%	28,260	10.7%	7,351	10.5%	12,192	15.0%	12,001	14.0%	4,613	62.4%	-191	-1.6%
Others	-982	—	-384	—	104	1.5%	-690	—	-1,952	—	-574	—	-506	—	-204	—	-308	—	302	—
Electronic Components Business	2,177	4.0%	6,346	9.0%	7,456	10.1%	7,021	9.5%	23,000	8.4%	11,456	14.9%	14,635	16.9%	13,741	15.9%	6,285	84.3%	-894	-6.1%
Solutions Business	2,636	1.5%	6,111	3.0%	5,962	2.7%	22,797	9.6%	37,506	4.5%	15,324	6.7%	20,690	8.6%	17,837	7.0%	11,875	199.2%	-2,853	-13.8%
Industrial Tools Unit	2,631	5.9%	3,479	7.5%	3,681	7.6%	5,930	11.0%	15,721	8.1%	7,833	12.7%	6,855	11.5%	6,331	10.0%	2,650	72.0%	-524	-7.6%
Document Solutions Unit	1,809	3.0%	4,241	5.4%	12,301	14.0%	10,408	11.5%	28,759	9.1%	6,637	7.7%	9,116	10.2%	9,551	10.1%	-2,750	-22.4%	435	4.8%
Communications Unit	1,697	3.4%	2,213	3.8%	2,996	5.2%	7,691	11.3%	14,597	6.3%	2,100	3.8%	5,431	8.3%	3,827	5.4%	831	27.7%	-1,604	-29.5%
Others	-3,501	—	-3,822	—	-13,016	—	-1,232	—	-21,571	—	-1,246	—	-712	—	-1,872	—	11,144	—	-1,160	—
Others	-633	—	-643	—	-424	—	-1,402	—	-3,102	—	-3,473	—	-3,708	—	-3,370	—	-2,946	—	338	—
Total business profit	8,731	2.8%	18,107	4.8%	21,534	5.3%	39,581	9.3%	87,953	5.8%	34,313	8.2%	48,669	10.7%	45,506	9.5%	23,972	111.3%	-3,163	-6.5%
Corporate gains and others	21,680	—	-269	—	17,433	—	-9,238	—	29,606	—	20,163	—	-3,794	—	18,246	—	813	4.7%	22,040	—
Profit before income taxes	30,411	9.6%	17,838	4.7%	38,967	9.6%	30,343	7.1%	117,559	7.7%	54,476	12.9%	44,875	9.8%	63,752	13.3%	24,785	63.6%	18,877	42.1%

5. Orders by Reporting Segment ※

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY Mar. 2021		Q2 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	95,289	28.1%	105,821	28.2%	111,459	27.1%	113,393	27.7%	425,962	27.8%	125,363	28.3%	138,944	29.6%	134,195	27.9%	22,736	20.4%	-4,749	-3.4%
Industrial & Automotive Components Unit	28,828	8.5%	32,089	8.5%	34,867	8.4%	38,251	9.4%	134,035	8.7%	43,316	9.8%	45,030	9.6%	46,456	9.7%	11,589	33.2%	1,426	3.2%
Semiconductor Components Unit	61,213	18.0%	67,511	18.0%	69,585	17.0%	68,466	16.7%	266,775	17.4%	75,632	17.1%	87,339	18.6%	80,378	16.7%	10,793	15.5%	-6,961	-8.0%
Others	5,248	1.6%	6,221	1.7%	7,007	1.7%	6,676	1.6%	25,152	1.7%	6,415	1.4%	6,575	1.4%	7,361	1.5%	354	5.1%	786	12.0%
Electronic Components Business	56,640	16.7%	72,435	19.3%	78,654	19.2%	63,797	15.6%	271,526	17.7%	89,284	20.2%	93,217	19.9%	90,906	18.9%	12,252	15.6%	-2,311	-2.5%
Solutions Business	191,444	56.3%	199,614	53.3%	222,571	54.2%	238,983	58.3%	852,612	55.5%	230,514	52.0%	239,745	51.0%	256,657	53.4%	34,086	15.3%	16,912	7.1%
Industrial Tools Unit	43,699	12.9%	47,575	12.7%	50,225	12.3%	55,169	13.4%	196,668	12.8%	62,767	14.2%	60,547	12.9%	63,566	13.2%	13,341	26.6%	3,019	5.0%
Document Solutions Unit	59,917	17.6%	77,899	20.8%	89,130	21.7%	91,063	22.2%	318,009	20.7%	85,621	19.3%	89,281	19.0%	94,842	19.7%	5,712	6.4%	5,561	6.2%
Communications Unit	69,775	20.5%	52,837	14.1%	57,632	14.0%	65,745	16.1%	245,989	16.0%	56,201	12.7%	62,204	13.2%	69,649	14.5%	12,017	20.9%	7,445	12.0%
Others	18,053	5.3%	21,303	5.7%	25,584	6.2%	27,006	6.6%	91,946	6.0%	25,925	5.8%	27,713	5.9%	28,600	6.0%	3,016	11.8%	887	3.2%
Others	2,546	0.7%	2,326	0.6%	2,856	0.7%	3,541	0.9%	11,269	0.7%	3,829	0.9%	4,176	0.9%	4,982	1.0%	2,126	74.4%	806	19.3%
Adjustments and eliminations	-6,037	-1.8%	-5,171	-1.4%	-4,874	-1.2%	-9,964	-2.5%	-26,046	-1.7%	-6,124	-1.4%	-6,420	-1.4%	-5,737	-1.2%	-863	—	683	—
Orders	339,882	100.0%	375,025	100.0%	410,666	100.0%	409,750	100.0%	1,535,323	100.0%	442,866	100.0%	469,662	100.0%	481,003	100.0%	70,337	17.1%	11,341	2.4%

* % represents the component ratio.

6. Capital expenditures by Reporting Segment ※

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY Mar. 2021		Q2 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	6,643	25.1%	9,431	30.8%	9,909	30.9%	8,948	32.0%	34,931	29.8%	16,771	49.0%	16,373	49.4%	17,422	50.3%	7,513	75.8%	1,049	6.4%
Electronic Components Business	10,197	38.5%	11,970	39.1%	13,440	41.9%	10,505	37.5%	46,112	39.4%	7,632	22.3%	7,505	22.6%	8,537	24.6%	-4,903	-36.5%	1,032	13.8%
Solutions Business	7,691	29.1%	6,798	22.2%	6,713	21.0%	6,185	22.1%	27,387	23.4%	5,331	15.6%	7,134	21.5%	6,222	18.0%	-491	-7.3%	-912	-12.8%
Others	397	1.5%	849	2.8%	398	1.2%	379	1.4%	2,023	1.7%	425	1.3%	776	2.3%	1,351	3.9%	953	239.4%	575	74.1%
Corporate	1,530	5.8%	1,561	5.1%	1,596	5.0%	1,966	7.0%	6,653	5.7%	4,040	11.8%	1,380	4.2%	1,104	3.2%	-492	-30.8%	-276	-20.0%
Total	26,458	100.0%	30,609	100.0%	32,056	100.0%	27,983	100.0%	117,106	100.0%	34,199	100.0%	33,168	100.0%	34,636	100.0%	2,580	8.0%	1,468	4.4%

*% represents the component ratio.

7. Depreciation charge of property, plant and equipment by Reporting Segment ※

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY Mar. 2021		Q2 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	5,547	32.5%	5,918	32.9%	6,291	33.2%	6,833	34.5%	24,589	33.3%	7,140	34.8%	7,797	36.2%	8,617	36.7%	2,326	37.0%	820	10.5%
Electronic Components Business	4,781	28.0%	5,249	29.2%	5,531	29.1%	6,033	30.5%	21,594	29.3%	5,682	27.7%	5,830	27.1%	6,541	27.8%	1,010	18.3%	711	12.2%
Solutions Business	5,817	34.1%	5,849	32.6%	6,196	32.6%	5,789	29.2%	23,651	32.0%	5,861	28.6%	6,083	28.2%	6,424	27.3%	228	3.7%	341	5.6%
Others	395	2.3%	418	2.3%	417	2.2%	586	3.0%	1,816	2.5%	770	3.8%	782	3.6%	831	3.5%	414	99.3%	49	6.3%
Corporate	525	3.1%	532	3.0%	545	2.9%	559	2.8%	2,161	2.9%	1,057	5.1%	1,059	4.9%	1,103	4.7%	558	102.4%	44	4.2%
Total	17,065	100.0%	17,966	100.0%	18,980	100.0%	19,800	100.0%	73,811	100.0%	20,510	100.0%	21,551	100.0%	23,516	100.0%	4,536	23.9%	1,965	9.1%

*% represents the component ratio.

8. R&D expenses by Reporting Segment ※

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY Mar. 2021		Q2 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	3,329	19.2%	3,678	20.7%	3,994	20.9%	4,610	21.7%	15,611	20.7%	3,916	19.5%	3,776	18.6%	4,072	19.3%	78	2.0%	296	7.8%
Electronic Components Business	3,343	19.2%	3,056	17.2%	4,375	22.9%	4,682	22.1%	15,456	20.5%	3,309	16.4%	3,172	15.7%	3,250	15.4%	-1,125	-25.7%	78	2.5%
Solutions Business	9,576	55.2%	9,696	54.6%	9,603	50.2%	9,924	46.8%	38,799	51.4%	10,170	50.6%	10,552	52.1%	10,529	49.9%	926	9.6%	-23	-0.2%
Others	1,107	6.4%	1,341	7.5%	1,144	6.0%	1,999	9.4%	5,591	7.4%	2,711	13.5%	2,753	13.6%	3,264	15.4%	2,120	185.3%	511	18.6%
Total	17,355	100.0%	17,771	100.0%	19,116	100.0%	21,215	100.0%	75,457	100.0%	20,106	100.0%	20,253	100.0%	21,115	100.0%	1,999	10.5%	862	4.3%

* % represents the component ratio.

9. Sales Revenue by Geographic Segment

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY Mar. 2021		Q2 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	122,807	38.7%	133,643	35.3%	139,788	34.6%	153,923	36.1%	550,161	36.0%	143,175	34.0%	151,797	33.3%	160,372	33.5%	20,584	14.7%	8,575	5.6%
Asia	79,615	25.1%	99,957	26.4%	107,394	26.5%	103,693	24.3%	390,659	25.6%	106,583	25.4%	126,480	27.8%	127,587	26.6%	20,193	18.8%	1,107	0.9%
Europe	50,462	15.9%	68,193	18.0%	78,080	19.3%	85,687	20.1%	282,422	18.5%	80,015	19.0%	81,469	17.9%	84,701	17.7%	6,621	8.5%	3,232	4.0%
United States of America	56,190	17.7%	65,572	17.3%	65,536	16.2%	68,758	16.1%	256,056	16.8%	77,115	18.3%	80,833	17.7%	91,811	19.1%	26,275	40.1%	10,978	13.6%
Others	8,020	2.6%	11,578	3.0%	13,699	3.4%	14,302	3.4%	47,599	3.1%	13,824	3.3%	15,046	3.3%	14,857	3.1%	1,158	8.5%	-189	-1.3%
Sales revenue	317,094	100.0%	378,943	100.0%	404,497	100.0%	426,363	100.0%	1,526,897	100.0%	420,712	100.0%	455,625	100.0%	479,328	100.0%	74,831	18.5%	23,703	5.2%

* % represents the component ratio.

10. Number of employees

(As of the end of each quarter)

	FY Mar. 2021				FY Mar. 2022		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Total	77,036	76,102	77,690	78,490	80,308	82,098	82,906
Japan	26,903	26,829	26,794	27,122	27,191	27,396	27,417
Outside Japan	50,133	49,273	50,896	51,368	53,117	54,702	55,489

※ Kyocera has changed the classification of its reporting segments from FY Mar. 2022. Business results for FY Mar. 2021 have been reclassified in line with the change to reporting segment classifications.