

### Quarterly Trends of Consolidated Financial Results [IFRS]

#### 1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY Mar. 2021		Q3 of FY Mar. 2022	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%		
Sales revenue	317,094	100.0%	378,943	100.0%	404,497	100.0%	426,363	100.0%	1,526,897	100.0%	420,712	100.0%	455,625	100.0%	479,328	100.0%	483,273	100.0%	1,838,938	100.0%	56,910	13.3%	3,945	0.8%
Operating profit	7,574	2.4%	16,491	4.4%	18,918	4.7%	27,661	6.5%	70,644	4.6%	32,376	7.7%	43,303	9.5%	42,779	8.9%	30,452	6.3%	148,910	8.1%	2,791	10.1%	-12,327	-28.8%
Profit before income taxes	30,411	9.6%	17,838	4.7%	38,967	9.6%	30,343	7.1%	117,559	7.7%	54,476	12.9%	44,875	9.8%	63,752	13.3%	35,844	7.4%	198,947	10.8%	5,501	18.1%	-27,908	-43.8%
Profit attributable to owners of the parent	22,380	7.1%	11,980	3.2%	29,571	7.3%	26,283	6.2%	90,214	5.9%	40,760	9.7%	32,459	7.1%	46,614	9.7%	28,581	5.9%	148,414	8.1%	2,298	8.7%	-18,033	-38.7%

(Unit: Yen)

Average exchange rate	US\$	108	106	105	106	106	109	110	114	116	112
	Euro	118	124	125	128	124	132	130	130	130	131

#### 2. Capital Expenditures, Depreciation Charge of Property, Plant and Equipment and R&D Expenses

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY Mar. 2021		Q3 of FY Mar. 2022	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%		
Capital expenditures	26,458	8.3%	30,609	8.1%	32,056	7.9%	27,983	6.6%	117,106	7.7%	34,199	8.1%	33,168	7.3%	34,636	7.2%	49,768	10.3%	151,771	8.3%	21,785	77.9%	15,132	43.7%
Depreciation charge of property, plant and equipment	17,065	5.4%	17,966	4.7%	18,980	4.7%	19,800	4.6%	73,811	4.8%	20,510	4.9%	21,551	4.7%	23,516	4.9%	24,652	5.1%	90,229	4.9%	4,852	24.5%	1,136	4.8%
R&D expenses	17,355	5.5%	17,771	4.7%	19,116	4.7%	21,215	5.0%	75,457	4.9%	20,106	4.8%	20,253	4.4%	21,115	4.4%	22,649	4.7%	84,123	4.6%	1,434	6.8%	1,534	7.3%

**3. Sales Revenue by Reporting Segment ※**

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY Mar. 2021		Q3 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	92,548	29.2%	107,130	28.3%	114,861	28.4%	117,368	27.5%	431,907	28.3%	118,980	28.3%	132,998	29.2%	140,181	29.3%	135,774	28.1%	527,933	28.7%	18,406	15.7%	-4,407	-3.1%
Industrial & Automotive Components Unit	29,654	9.4%	32,817	8.7%	35,130	8.7%	38,461	9.0%	136,062	8.9%	40,590	9.7%	42,916	9.4%	44,222	9.2%	45,180	9.4%	172,908	9.4%	6,719	17.5%	958	2.2%
Semiconductor Components Unit	57,715	18.2%	68,082	18.0%	72,693	18.0%	72,166	16.9%	270,656	17.7%	72,068	17.1%	83,537	18.4%	88,507	18.5%	83,634	17.3%	327,746	17.8%	11,468	15.9%	-4,873	-5.5%
Others	5,179	1.6%	6,231	1.6%	7,038	1.7%	6,741	1.6%	25,189	1.7%	6,322	1.5%	6,545	1.4%	7,452	1.6%	6,960	1.4%	27,279	1.5%	219	3.2%	-492	-6.6%
Electronic Components Business	54,398	17.1%	70,582	18.6%	73,923	18.3%	74,099	17.4%	273,002	17.9%	76,779	18.3%	86,521	19.0%	86,258	18.0%	89,544	18.5%	339,102	18.4%	15,445	20.8%	3,286	3.8%
Solutions Business	173,423	54.7%	204,793	54.0%	218,658	54.0%	238,387	55.9%	835,261	54.7%	228,019	54.2%	239,506	52.6%	255,144	53.2%	261,020	54.0%	983,689	53.5%	22,633	9.5%	5,876	2.3%
Industrial Tools Unit	44,254	14.0%	46,516	12.3%	48,479	11.9%	53,817	12.6%	193,066	12.6%	61,882	14.7%	59,552	13.1%	63,152	13.2%	66,476	13.8%	251,062	13.7%	12,659	23.5%	3,324	5.3%
Document Solutions Unit	60,058	18.9%	78,082	20.6%	87,941	21.8%	90,145	21.2%	316,226	20.7%	86,036	20.5%	89,212	19.6%	94,904	19.8%	96,539	20.0%	366,691	19.9%	6,394	7.1%	1,635	1.7%
Communications Unit	49,737	15.7%	57,725	15.3%	57,464	14.2%	67,813	15.9%	232,739	15.2%	55,257	13.1%	65,281	14.3%	70,468	14.7%	71,300	14.7%	262,306	14.3%	3,487	5.1%	832	1.2%
Others	19,374	6.1%	22,470	5.8%	24,774	6.1%	26,612	6.2%	93,230	6.2%	24,844	5.9%	25,461	5.6%	26,620	5.5%	26,705	5.5%	103,630	5.6%	93	0.3%	85	0.3%
Others	2,117	0.7%	2,440	0.7%	2,832	0.7%	3,494	0.8%	10,883	0.7%	3,637	0.8%	4,276	0.9%	4,848	1.0%	5,056	1.1%	17,817	1.0%	1,562	44.7%	208	4.3%
Adjustments and eliminations	-5,392	-1.7%	-6,002	-1.6%	-5,777	-1.4%	-6,985	-1.6%	-24,156	-1.6%	-6,703	-1.6%	-7,676	-1.7%	-7,103	-1.5%	-8,121	-1.7%	-29,603	-1.6%	-1,136	—	-1,018	—
Sales revenue	317,094	100.0%	378,943	100.0%	404,497	100.0%	426,363	100.0%	1,526,897	100.0%	420,712	100.0%	455,625	100.0%	479,328	100.0%	483,273	100.0%	1,838,938	100.0%	56,910	13.3%	3,945	0.8%

\* % represents the component ratio.

**4. Business Profit by Reporting Segment ※**

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY Mar. 2021		Q3 of FY Mar. 2022	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Core Components Business	4,551	4.9%	6,293	5.9%	8,540	7.4%	11,165	9.5%	30,549	7.1%	11,006	9.3%	17,052	12.8%	17,298	12.3%	16,284	12.0%	61,640	11.7%	5,119	45.8%	-1,014	-5.9%
Industrial & Automotive Components Unit	-90	—	197	0.6%	1,048	3.0%	3,086	8.0%	4,241	3.1%	4,229	10.4%	5,366	12.5%	5,501	12.4%	4,776	10.6%	19,872	11.5%	1,690	54.8%	-725	-13.2%
Semiconductor Components Unit	5,623	9.7%	6,480	9.5%	7,388	10.2%	8,769	12.2%	28,260	10.4%	7,351	10.2%	12,192	14.6%	12,001	13.6%	12,695	15.2%	44,239	13.5%	3,926	44.8%	694	5.8%
Others	-982	—	-384	—	104	1.5%	-690	—	-1,952	—	-574	—	-506	—	-204	—	-1,187	—	-2,471	—	-497	—	-983	—
Electronic Components Business	2,177	4.0%	6,346	9.0%	7,456	10.1%	7,021	9.5%	23,000	8.4%	11,456	14.9%	14,635	16.9%	13,741	15.9%	8,064	9.0%	47,896	14.1%	1,043	14.9%	-5,677	-41.3%
Solutions Business	2,636	1.5%	6,111	3.0%	5,962	2.7%	22,797	9.6%	37,506	4.5%	15,324	6.7%	20,690	8.6%	17,837	7.0%	14,879	5.7%	68,730	7.0%	-7,918	-34.7%	-2,958	-16.6%
Industrial Tools Unit	2,631	5.9%	3,479	7.5%	3,681	7.6%	5,930	11.0%	15,721	8.1%	7,833	12.7%	6,855	11.5%	6,331	10.0%	6,192	9.3%	27,211	10.8%	262	4.4%	-139	-2.2%
Document Solutions Unit	1,809	3.0%	4,241	5.4%	12,301	14.0%	10,408	11.5%	28,759	9.1%	6,637	7.7%	9,116	10.2%	9,551	10.1%	8,030	8.3%	33,334	9.1%	-2,378	-22.8%	-1,521	-15.9%
Communications Unit	1,697	3.4%	2,213	3.8%	2,996	5.2%	7,691	11.3%	14,597	6.3%	2,100	3.8%	5,431	8.3%	3,827	5.4%	3,930	5.5%	15,288	5.8%	-3,761	-48.9%	103	2.7%
Others	-3,501	—	-3,822	—	-13,016	—	-1,232	—	-21,571	—	-1,246	—	-712	—	-1,872	—	-3,273	—	-7,103	—	-2,041	—	-1,401	—
Others	-633	—	-643	—	-424	—	-1,402	—	-3,102	—	-3,473	—	-3,708	—	-3,370	—	-4,098	—	-14,649	—	-2,696	—	-728	—
Total business profit	8,731	2.8%	18,107	4.8%	21,534	5.3%	39,581	9.3%	87,953	5.8%	34,313	8.2%	48,669	10.7%	45,506	9.5%	35,129	7.3%	163,617	8.9%	-4,452	-11.2%	-10,377	-22.8%
Corporate gains and others	21,680	—	-269	—	17,433	—	-9,238	—	29,606	—	20,163	—	-3,794	—	18,246	—	715	—	35,330	—	9,953	—	-17,531	-96.1%
Profit before income taxes	30,411	9.6%	17,838	4.7%	38,967	9.6%	30,343	7.1%	117,559	7.7%	54,476	12.9%	44,875	9.8%	63,752	13.3%	35,844	7.4%	198,947	10.8%	5,501	18.1%	-27,908	-43.8%

## 5. Orders by Reporting Segment ※

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY Mar. 2021		Q3 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	95,289	28.1%	105,821	28.2%	111,459	27.1%	113,393	27.7%	425,962	27.8%	125,363	28.3%	138,944	29.6%	134,195	27.9%	130,916	28.1%	529,418	28.4%	17,523	15.5%	-3,279	-2.4%
Industrial & Automotive Components Unit	28,828	8.5%	32,089	8.5%	34,867	8.4%	38,251	9.4%	134,035	8.7%	43,316	9.8%	45,030	9.6%	46,456	9.7%	46,978	10.1%	181,780	9.8%	8,727	22.8%	522	1.1%
Semiconductor Components Unit	61,213	18.0%	67,511	18.0%	69,585	17.0%	68,466	16.7%	266,775	17.4%	75,632	17.1%	87,339	18.6%	80,378	16.7%	77,011	16.5%	320,360	17.2%	8,545	12.5%	-3,367	-4.2%
Others	5,248	1.6%	6,221	1.7%	7,007	1.7%	6,676	1.6%	25,152	1.7%	6,415	1.4%	6,575	1.4%	7,361	1.5%	6,927	1.5%	27,278	1.4%	251	3.8%	-434	-5.9%
Electronic Components Business	56,640	16.7%	72,435	19.3%	78,654	19.2%	63,797	15.6%	271,526	17.7%	89,284	20.2%	93,217	19.9%	90,906	18.9%	87,441	18.7%	360,848	19.4%	23,644	37.1%	-3,465	-3.8%
Solutions Business	191,444	56.3%	199,614	53.3%	222,571	54.2%	238,983	58.3%	852,612	55.5%	230,514	52.0%	239,745	51.0%	256,657	53.4%	254,692	54.6%	981,608	52.8%	15,709	6.6%	-1,965	-0.8%
Industrial Tools Unit	43,699	12.9%	47,575	12.7%	50,225	12.3%	55,169	13.4%	196,668	12.8%	62,767	14.2%	60,547	12.9%	63,566	13.2%	67,188	14.4%	254,068	13.7%	12,019	21.8%	3,622	5.7%
Document Solutions Unit	59,917	17.6%	77,899	20.8%	89,130	21.7%	91,063	22.2%	318,009	20.7%	85,621	19.3%	89,281	19.0%	94,842	19.7%	96,242	20.6%	365,986	19.7%	5,179	5.7%	1,400	1.5%
Communications Unit	69,775	20.5%	52,837	14.1%	57,632	14.0%	65,745	16.1%	245,989	16.0%	56,201	12.7%	62,204	13.2%	69,649	14.5%	65,826	14.1%	253,880	13.6%	81	0.1%	-3,823	-5.5%
Others	18,053	5.3%	21,303	5.7%	25,584	6.2%	27,006	6.6%	91,946	6.0%	25,925	5.8%	27,713	5.9%	28,600	6.0%	25,436	5.5%	107,674	5.8%	-1,570	-5.8%	-3,164	-11.1%
Others	2,546	0.7%	2,326	0.6%	2,856	0.7%	3,541	0.9%	11,269	0.7%	3,829	0.9%	4,176	0.9%	4,982	1.0%	5,651	1.2%	18,638	1.0%	2,110	59.6%	669	13.4%
Adjustments and eliminations	-6,037	-1.8%	-5,171	-1.4%	-4,874	-1.2%	-9,964	-2.5%	-26,046	-1.7%	-6,124	-1.4%	-6,420	-1.4%	-5,737	-1.2%	-11,933	-2.6%	-30,214	-1.6%	-1,969	—	-6,196	—
Orders	339,882	100.0%	375,025	100.0%	410,666	100.0%	409,750	100.0%	1,535,323	100.0%	442,866	100.0%	469,662	100.0%	481,003	100.0%	466,767	100.0%	1,860,298	100.0%	57,017	13.9%	-14,236	-3.0%

\* % represents the component ratio.

**6. Capital Expenditures by Reporting Segment ※**

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY Mar. 2021		Q3 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	6,643	25.1%	9,431	30.8%	9,909	30.9%	8,948	32.0%	34,931	29.8%	16,771	49.0%	16,373	49.4%	17,422	50.3%	20,475	41.1%	71,041	46.8%	11,527	128.8%	3,053	17.5%
Electronic Components Business	10,197	38.5%	11,970	39.1%	13,440	41.9%	10,505	37.5%	46,112	39.4%	7,632	22.3%	7,505	22.6%	8,537	24.6%	13,466	27.1%	37,140	24.5%	2,961	28.2%	4,929	57.7%
Solutions Business	7,691	29.1%	6,798	22.2%	6,713	21.0%	6,185	22.1%	27,387	23.4%	5,331	15.6%	7,134	21.5%	6,222	18.0%	7,661	15.4%	26,348	17.4%	1,476	23.9%	1,439	23.1%
Others	397	1.5%	849	2.8%	398	1.2%	379	1.4%	2,023	1.7%	425	1.3%	776	2.3%	1,351	3.9%	2,778	5.6%	5,330	3.5%	2,399	633.0%	1,427	105.6%
Corporate	1,530	5.8%	1,561	5.1%	1,596	5.0%	1,966	7.0%	6,653	5.7%	4,040	11.8%	1,380	4.2%	1,104	3.2%	5,388	10.8%	11,912	7.8%	3,422	174.1%	4,284	388.0%
<b>Total</b>	<b>26,458</b>	<b>100.0%</b>	<b>30,609</b>	<b>100.0%</b>	<b>32,056</b>	<b>100.0%</b>	<b>27,983</b>	<b>100.0%</b>	<b>117,106</b>	<b>100.0%</b>	<b>34,199</b>	<b>100.0%</b>	<b>33,168</b>	<b>100.0%</b>	<b>34,636</b>	<b>100.0%</b>	<b>49,768</b>	<b>100.0%</b>	<b>151,771</b>	<b>100.0%</b>	<b>21,785</b>	<b>77.9%</b>	<b>15,132</b>	<b>43.7%</b>

\* % represents the component ratio.

**7. Depreciation Charge of Property, Plant and Equipment by Reporting Segment ※**

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY Mar. 2021		Q3 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	5,547	32.5%	5,918	32.9%	6,291	33.2%	6,833	34.5%	24,589	33.3%	7,140	34.8%	7,797	36.2%	8,617	36.7%	9,342	37.9%	32,896	36.4%	2,509	36.7%	725	8.4%
Electronic Components Business	4,781	28.0%	5,249	29.2%	5,531	29.1%	6,033	30.5%	21,594	29.3%	5,682	27.7%	5,830	27.1%	6,541	27.8%	6,742	27.4%	24,795	27.5%	709	11.8%	201	3.1%
Solutions Business	5,817	34.1%	5,849	32.6%	6,196	32.6%	5,789	29.2%	23,651	32.0%	5,861	28.6%	6,083	28.2%	6,424	27.3%	6,567	26.6%	24,935	27.6%	778	13.4%	143	2.2%
Others	395	2.3%	418	2.3%	417	2.2%	586	3.0%	1,816	2.5%	770	3.8%	782	3.6%	831	3.5%	834	3.4%	3,217	3.6%	248	42.3%	3	0.4%
Corporate	525	3.1%	532	3.0%	545	2.9%	559	2.8%	2,161	2.9%	1,057	5.1%	1,059	4.9%	1,103	4.7%	1,167	4.7%	4,386	4.9%	608	108.8%	64	5.8%
<b>Total</b>	<b>17,065</b>	<b>100.0%</b>	<b>17,966</b>	<b>100.0%</b>	<b>18,980</b>	<b>100.0%</b>	<b>19,800</b>	<b>100.0%</b>	<b>73,811</b>	<b>100.0%</b>	<b>20,510</b>	<b>100.0%</b>	<b>21,551</b>	<b>100.0%</b>	<b>23,516</b>	<b>100.0%</b>	<b>24,652</b>	<b>100.0%</b>	<b>90,229</b>	<b>100.0%</b>	<b>4,852</b>	<b>24.5%</b>	<b>1,136</b>	<b>4.8%</b>

\* % represents the component ratio.

**8. R&D Expenses by Reporting Segment** ※

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY Mar. 2021		Q3 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	3,329	19.2%	3,678	20.7%	3,994	20.9%	4,610	21.7%	15,611	20.7%	3,916	19.5%	3,776	18.6%	4,072	19.3%	4,662	20.6%	16,426	19.5%	52	1.1%	590	14.5%
Electronic Components Business	3,343	19.2%	3,056	17.2%	4,375	22.9%	4,682	22.1%	15,456	20.5%	3,309	16.4%	3,172	15.7%	3,250	15.4%	3,768	16.6%	13,499	16.0%	-914	-19.5%	518	15.9%
Solutions Business	9,576	55.2%	9,696	54.6%	9,603	50.2%	9,924	46.8%	38,799	51.4%	10,170	50.6%	10,552	52.1%	10,529	49.9%	11,361	50.2%	42,612	50.7%	1,437	14.5%	832	7.9%
Others	1,107	6.4%	1,341	7.5%	1,144	6.0%	1,999	9.4%	5,591	7.4%	2,711	13.5%	2,753	13.6%	3,264	15.4%	2,858	12.6%	11,586	13.8%	859	43.0%	-406	-12.4%
<b>Total</b>	<b>17,355</b>	<b>100.0%</b>	<b>17,771</b>	<b>100.0%</b>	<b>19,116</b>	<b>100.0%</b>	<b>21,215</b>	<b>100.0%</b>	<b>75,457</b>	<b>100.0%</b>	<b>20,106</b>	<b>100.0%</b>	<b>20,253</b>	<b>100.0%</b>	<b>21,115</b>	<b>100.0%</b>	<b>22,649</b>	<b>100.0%</b>	<b>84,123</b>	<b>100.0%</b>	<b>1,434</b>	<b>6.8%</b>	<b>1,534</b>	<b>7.3%</b>

\* % represents the component ratio.

**9. Sales Revenue by Geographic Segment**

(Unit: Yen in millions)

	FY Mar. 2021										FY Mar. 2022										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY Mar. 2021		Q3 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	122,807	38.7%	133,643	35.3%	139,788	34.6%	153,923	36.1%	550,161	36.0%	143,175	34.0%	151,797	33.3%	160,372	33.5%	158,408	32.8%	613,752	33.4%	4,485	2.9%	-1,964	-1.2%
Asia	79,615	25.1%	99,957	26.4%	107,394	26.5%	103,693	24.3%	390,659	25.6%	106,583	25.4%	126,480	27.8%	127,587	26.6%	124,557	25.8%	485,207	26.4%	20,864	20.1%	-3,030	-2.4%
Europe	50,462	15.9%	68,193	18.0%	78,080	19.3%	85,687	20.1%	282,422	18.5%	80,015	19.0%	81,469	17.9%	84,701	17.7%	92,897	19.2%	339,082	18.4%	7,210	8.4%	8,196	9.7%
United States of America	56,190	17.7%	65,572	17.3%	65,536	16.2%	68,758	16.1%	256,056	16.8%	77,115	18.3%	80,833	17.7%	91,811	19.1%	91,763	19.0%	341,522	18.6%	23,005	33.5%	-48	-0.1%
Others	8,020	2.6%	11,578	3.0%	13,699	3.4%	14,302	3.4%	47,599	3.1%	13,824	3.3%	15,046	3.3%	14,857	3.1%	15,648	3.2%	59,375	3.2%	1,346	9.4%	791	5.3%
<b>Sales revenue</b>	<b>317,094</b>	<b>100.0%</b>	<b>378,943</b>	<b>100.0%</b>	<b>404,497</b>	<b>100.0%</b>	<b>426,363</b>	<b>100.0%</b>	<b>1,526,897</b>	<b>100.0%</b>	<b>420,712</b>	<b>100.0%</b>	<b>455,625</b>	<b>100.0%</b>	<b>479,328</b>	<b>100.0%</b>	<b>483,273</b>	<b>100.0%</b>	<b>1,838,938</b>	<b>100.0%</b>	<b>56,910</b>	<b>13.3%</b>	<b>3,945</b>	<b>0.8%</b>

\* % represents the component ratio.

**10. Number of Employees**

(As of the end of each quarter)

	FY Mar. 2021				FY Mar. 2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Total	77,036	76,102	77,690	78,490	80,308	82,098	82,906	83,001
Japan	26,903	26,829	26,794	27,122	27,191	27,396	27,417	28,041
Outside Japan	50,133	49,273	50,896	51,368	53,117	54,702	55,489	54,960

※ Kyocera has changed the classification of its reporting segments from the year ended March 31, 2022.

In addition, effective from the three months ended March 31, 2022, certain sales of by-products generated by each reporting segment, which was included in "Others," has been recorded into respective reporting segments due to their materiality in terms of amount. This change has been applied to sales revenue by reporting segment for the year ended March 31, 2022.

Business results for the year ended March 31, 2021 have been reclassified in line with the above changes.