

## Quarterly Trends of Consolidated Financial Results [IFRS]

### 1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY Mar. 2023										FY Mar. 2024				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY Mar. 2023		Q1 of FY Mar. 2024	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Sales revenue	491,954	100.0%	520,218	100.0%	514,325	100.0%	498,835	100.0%	2,025,332	100.0%	479,420	100.0%	505,870	100.0%	-14,348	-2.8%	26,450	5.5%
Operating profit	41,428	8.4%	35,060	6.7%	37,396	7.3%	14,633	2.9%	128,517	6.3%	25,677	5.4%	28,325	5.6%	-6,735	-19.2%	2,648	10.3%
Profit before income taxes	68,711	14.0%	35,600	6.8%	58,445	11.4%	13,436	2.7%	176,192	8.7%	50,477	10.5%	27,390	5.4%	-8,210	-23.1%	-23,087	-45.7%
Profit attributable to owners of the parent	49,974	10.2%	25,612	4.9%	43,197	8.4%	9,205	1.8%	127,988	6.3%	37,392	7.8%	19,095	3.8%	-6,517	-25.4%	-18,297	-48.9%

(Unit: Yen)

Average exchange rate	US\$	130	138	142	132	135	137	145
	Euro		138	139	144	142	141	149

### 2. Capital Expenditures, Depreciation Charge of Property, Plant and Equipment and R&D Expenses

(Unit: Yen in millions)

	FY Mar. 2023										FY Mar. 2024				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY Mar. 2023		Q1 of FY Mar. 2024	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Capital expenditures	44,367	9.0%	41,049	7.9%	41,721	8.1%	46,764	9.4%	173,901	8.6%	29,961	6.2%	36,002	7.1%	-5,047	-12.3%	6,041	20.2%
Depreciation charge of property, plant and equipment	25,310	5.1%	26,848	5.2%	28,172	5.5%	28,427	5.7%	108,757	5.4%	26,399	5.5%	27,678	5.5%	830	3.1%	1,279	4.8%
R&D expenses	22,425	4.6%	23,292	4.5%	23,813	4.6%	24,747	5.0%	94,277	4.7%	24,984	5.2%	25,773	5.1%	2,481	10.7%	789	3.2%

**3. Sales Revenue by Reporting Segment**

(Unit: Yen in millions)

	FY Mar. 2023										FY Mar. 2024				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY Mar. 2023		Q1 of FY Mar. 2024	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	141,521	28.8%	157,460	30.3%	154,257	30.0%	139,138	27.9%	592,376	29.2%	134,065	28.0%	148,337	29.3%	-9,123	-5.8%	14,272	10.6%
Industrial & Automotive Components Unit	46,938	9.5%	49,852	9.6%	50,373	9.8%	52,031	10.4%	199,194	9.8%	52,864	11.0%	56,301	11.1%	6,449	12.9%	3,437	6.5%
Semiconductor Components Unit	87,909	17.9%	100,766	19.4%	96,089	18.7%	79,815	16.0%	364,579	18.0%	74,307	15.5%	84,609	16.7%	-16,157	-16.0%	10,302	13.9%
Others	6,674	1.4%	6,842	1.3%	7,795	1.5%	7,292	1.5%	28,603	1.4%	6,894	1.5%	7,427	1.5%	585	8.6%	533	7.7%
Electronic Components Business	95,401	19.4%	100,481	19.3%	94,656	18.4%	87,998	17.6%	378,536	18.7%	84,565	17.6%	90,193	17.9%	-10,288	-10.2%	5,628	6.7%
Solutions Business	258,003	52.4%	266,075	51.2%	268,565	52.2%	275,954	55.3%	1,068,597	52.8%	264,605	55.2%	272,234	53.8%	6,159	2.3%	7,629	2.9%
Industrial Tools Unit	81,897	16.6%	80,347	15.5%	76,124	14.8%	70,038	14.0%	308,406	15.2%	80,448	16.8%	79,174	15.6%	-1,173	-1.5%	-1,274	-1.6%
Document Solutions Unit	101,177	20.6%	104,883	20.2%	112,416	21.9%	116,438	23.3%	434,914	21.5%	103,574	21.6%	109,317	21.6%	4,434	4.2%	5,743	5.5%
Communications Unit	47,501	9.6%	51,043	9.8%	48,611	9.4%	60,638	12.2%	207,793	10.3%	49,954	10.4%	55,091	10.9%	4,048	7.9%	5,137	10.3%
Others	27,428	5.6%	29,802	5.7%	31,414	6.1%	28,840	5.8%	117,484	5.8%	30,629	6.4%	28,652	5.7%	-1,150	-3.9%	-1,977	-6.5%
Others	5,884	1.2%	4,867	0.9%	6,340	1.2%	6,312	1.3%	23,403	1.2%	5,330	1.1%	4,677	0.9%	-190	-3.9%	-653	-12.3%
Adjustments and eliminations	-8,855	-1.8%	-8,665	-1.7%	-9,493	-1.8%	-10,567	-2.1%	-37,580	-1.9%	-9,145	-1.9%	-9,571	-1.9%	-906	—	-426	—
Sales revenue	491,954	100.0%	520,218	100.0%	514,325	100.0%	498,835	100.0%	2,025,332	100.0%	479,420	100.0%	505,870	100.0%	-14,348	-2.8%	26,450	5.5%

\* % represents the component ratio.

**4. Business Profit by Reporting Segment**

(Unit: Yen in millions)

	FY Mar. 2023										FY Mar. 2024				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY Mar. 2023		Q1 of FY Mar. 2024	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Core Components Business	20,754	14.7%	25,706	16.3%	24,688	16.0%	18,327	13.2%	89,475	15.1%	13,835	10.3%	16,631	11.2%	-9,075	-35.3%	2,796	20.2%
Industrial & Automotive Components Unit	4,502	9.6%	6,377	12.8%	6,806	13.5%	7,058	13.6%	24,743	12.4%	6,218	11.8%	5,519	9.8%	-858	-13.5%	-699	-11.2%
Semiconductor Components Unit	17,074	19.4%	21,271	21.1%	17,951	18.7%	11,406	14.3%	67,702	18.6%	7,903	10.6%	10,864	12.8%	-10,407	-48.9%	2,961	37.5%
Others	-822	—	-1,942	—	-69	—	-137	—	-2,970	—	-286	—	248	3.3%	2,190	—	534	—
Electronic Components Business	16,007	16.8%	14,504	14.4%	9,061	9.6%	4,492	5.1%	44,064	11.6%	4,062	4.8%	5,798	6.4%	-8,706	-60.0%	1,736	42.7%
Solutions Business	14,721	5.7%	10,976	4.1%	10,783	4.0%	5,759	2.1%	42,239	4.0%	15,681	5.9%	16,122	5.9%	5,146	46.9%	441	2.8%
Industrial Tools Unit	8,812	10.8%	6,524	8.1%	4,761	6.3%	3,182	4.5%	23,279	7.5%	5,024	6.2%	4,188	5.3%	-2,336	-35.8%	-836	-16.6%
Document Solutions Unit	6,870	6.8%	6,399	6.1%	8,712	7.7%	11,725	10.1%	33,706	7.8%	9,022	8.7%	10,330	9.4%	3,931	61.4%	1,308	14.5%
Communications Unit	-746	—	-1,999	—	-2,808	—	-6,176	—	-11,729	—	-543	—	1,136	2.1%	3,135	—	1,679	—
Others	-215	—	52	0.2%	118	0.4%	-2,972	—	-3,017	—	2,178	7.1%	468	1.6%	416	800.0%	-1,710	-78.5%
Others	-6,159	—	-6,800	—	-7,057	—	-8,779	—	-28,795	—	-9,922	—	-11,359	—	-4,559	—	-1,437	—
Total business profit	45,323	9.2%	44,386	8.5%	37,475	7.3%	19,799	4.0%	146,983	7.3%	23,656	4.9%	27,192	5.4%	-17,194	-38.7%	3,536	14.9%
Corporate gains and others	23,388	—	-8,786	—	20,970	—	-6,363	—	29,209	—	26,821	—	198	—	8,984	—	-26,623	-99.3%
Profit before income taxes	68,711	14.0%	35,600	6.8%	58,445	11.4%	13,436	2.7%	176,192	8.7%	50,477	10.5%	27,390	5.4%	-8,210	-23.1%	-23,087	-45.7%

**5. Orders by Reporting Segment**

(Unit: Yen in millions)

	FY Mar. 2023										FY Mar. 2024				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY Mar. 2023		Q1 of FY Mar. 2024	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	143,043	28.6%	155,213	30.0%	148,276	29.4%	123,286	26.7%	569,818	28.7%	134,620	27.6%	143,255	28.7%	-11,958	-7.7%	8,635	6.4%
Industrial & Automotive Components Unit	49,027	9.8%	52,009	10.0%	52,046	10.3%	49,752	10.8%	202,834	10.2%	57,939	11.9%	55,880	11.2%	3,871	7.4%	-2,059	-3.6%
Semiconductor Components Unit	87,161	17.4%	96,058	18.6%	88,881	17.6%	66,300	14.3%	338,400	17.1%	69,615	14.3%	79,672	16.0%	-16,386	-17.1%	10,057	14.4%
Others	6,855	1.4%	7,146	1.4%	7,349	1.5%	7,234	1.6%	28,584	1.4%	7,066	1.4%	7,703	1.5%	557	7.8%	637	9.0%
Electronic Components Business	98,139	19.6%	100,156	19.3%	90,779	18.0%	75,434	16.3%	364,508	18.4%	85,552	17.6%	89,893	18.0%	-10,263	-10.2%	4,341	5.1%
Solutions Business	261,288	52.3%	265,900	51.4%	267,504	53.1%	270,832	58.7%	1,065,524	53.7%	270,175	55.5%	269,869	54.0%	3,969	1.5%	-306	-0.1%
Industrial Tools Unit	82,181	16.4%	81,038	15.7%	76,216	15.1%	70,260	15.2%	309,695	15.6%	80,723	16.6%	79,994	16.0%	-1,044	-1.3%	-729	-0.9%
Document Solutions Unit	100,834	20.2%	104,518	20.2%	112,539	22.3%	115,708	25.1%	433,599	21.8%	102,899	21.1%	108,618	21.8%	4,100	3.9%	5,719	5.6%
Communications Unit	49,839	10.0%	48,919	9.4%	50,263	10.0%	60,817	13.2%	209,838	10.6%	57,090	11.7%	53,663	10.7%	4,744	9.7%	-3,427	-6.0%
Others	28,434	5.7%	31,425	6.1%	28,486	5.7%	24,047	5.2%	112,392	5.7%	29,463	6.1%	27,594	5.5%	-3,831	-12.2%	-1,869	-6.3%
Others	5,024	1.0%	4,126	0.8%	5,097	1.0%	5,079	1.1%	19,326	1.0%	4,744	1.0%	6,003	1.2%	1,877	45.5%	1,259	26.5%
Adjustments and eliminations	-7,765	-1.5%	-7,627	-1.5%	-7,638	-1.5%	-12,879	-2.8%	-35,909	-1.8%	-8,321	-1.7%	-9,671	-1.9%	-2,044	—	-1,350	—
Orders	499,729	100.0%	517,768	100.0%	504,018	100.0%	461,752	100.0%	1,983,267	100.0%	486,770	100.0%	499,349	100.0%	-18,419	-3.6%	12,579	2.6%

\* % represents the component ratio.

**6. Capital Expenditures by Reporting Segment**

(Unit: Yen in millions)

	FY Mar. 2023										FY Mar. 2024				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY Mar. 2023		Q1 of FY Mar. 2024	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	12,941	29.2%	15,371	37.5%	19,584	46.9%	18,733	40.1%	66,629	38.3%	9,854	32.9%	13,013	36.2%	-2,358	-15.3%	3,159	32.1%
Electronic Components Business	12,497	28.2%	12,696	30.9%	9,781	23.4%	14,144	30.2%	49,118	28.3%	9,097	30.4%	8,026	22.3%	-4,670	-36.8%	-1,071	-11.8%
Solutions Business	4,726	10.6%	7,102	17.3%	7,782	18.7%	8,034	17.2%	27,644	15.9%	5,627	18.8%	7,250	20.1%	148	2.1%	1,623	28.8%
Others	9,345	21.1%	1,190	2.9%	1,207	2.9%	1,355	2.9%	13,097	7.5%	1,237	4.1%	2,493	6.9%	1,303	109.5%	1,256	101.5%
Corporate	4,858	10.9%	4,690	11.4%	3,367	8.1%	4,498	9.6%	17,413	10.0%	4,146	13.8%	5,220	14.5%	530	11.3%	1,074	25.9%
Total	44,367	100.0%	41,049	100.0%	41,721	100.0%	46,764	100.0%	173,901	100.0%	29,961	100.0%	36,002	100.0%	-5,047	-12.3%	6,041	20.2%

\* % represents the component ratio.

**7. Depreciation Charge of Property, Plant and Equipment by Reporting Segment**

(Unit: Yen in millions)

	FY Mar. 2023										FY Mar. 2024				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY Mar. 2023		Q1 of FY Mar. 2024	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	9,671	38.2%	10,361	38.6%	10,891	38.6%	11,195	39.4%	42,118	38.7%	10,776	40.8%	11,187	40.4%	826	8.0%	411	3.8%
Electronic Components Business	6,770	26.8%	7,106	26.5%	7,680	27.3%	8,033	28.2%	29,589	27.2%	6,988	26.5%	7,504	27.1%	398	5.6%	516	7.4%
Solutions Business	6,721	26.6%	6,996	26.0%	7,007	24.9%	6,820	24.0%	27,544	25.3%	6,128	23.2%	6,326	22.9%	-670	-9.6%	198	3.2%
Others	998	3.9%	1,127	4.2%	1,189	4.2%	1,195	4.2%	4,509	4.2%	1,149	4.4%	1,253	4.5%	126	11.2%	104	9.1%
Corporate	1,150	4.5%	1,258	4.7%	1,405	5.0%	1,184	4.2%	4,997	4.6%	1,358	5.1%	1,408	5.1%	150	11.9%	50	3.7%
Total	25,310	100.0%	26,848	100.0%	28,172	100.0%	28,427	100.0%	108,757	100.0%	26,399	100.0%	27,678	100.0%	830	3.1%	1,279	4.8%

\* % represents the component ratio.

**8. R&D Expenses by Reporting Segment**

(Unit: Yen in millions)

	FY Mar. 2023										FY Mar. 2024				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY Mar. 2023		Q1 of FY Mar. 2024	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	4,104	18.3%	4,093	17.6%	4,179	17.6%	4,087	16.5%	16,463	17.5%	4,418	17.7%	4,440	17.2%	347	8.5%	22	0.5%
Electronic Components Business	3,714	16.6%	3,756	16.1%	3,852	16.2%	3,331	13.5%	14,653	15.5%	3,630	14.5%	3,185	12.4%	-571	-15.2%	-445	-12.3%
Solutions Business	10,761	48.0%	11,074	47.5%	11,178	46.9%	12,055	48.7%	45,068	47.8%	9,787	39.2%	10,175	39.5%	-899	-8.1%	388	4.0%
Others	3,846	17.1%	4,369	18.8%	4,604	19.3%	5,274	21.3%	18,093	19.2%	7,149	28.6%	7,973	30.9%	3,604	82.5%	824	11.5%
<b>Total</b>	<b>22,425</b>	<b>100.0%</b>	<b>23,292</b>	<b>100.0%</b>	<b>23,813</b>	<b>100.0%</b>	<b>24,747</b>	<b>100.0%</b>	<b>94,277</b>	<b>100.0%</b>	<b>24,984</b>	<b>100.0%</b>	<b>25,773</b>	<b>100.0%</b>	<b>2,481</b>	<b>10.7%</b>	<b>789</b>	<b>3.2%</b>

\*% represents the component ratio.

**9. Sales Revenue by Geographic Segment**

(Unit: Yen in millions)

	FY Mar. 2023										FY Mar. 2024				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY Mar. 2023		Q1 of FY Mar. 2024	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	137,532	28.0%	141,263	27.2%	139,199	27.1%	152,291	30.5%	570,285	28.2%	142,416	29.7%	142,651	28.2%	1,388	1.0%	235	0.2%
Asia	131,319	26.7%	151,603	29.1%	143,314	27.9%	117,222	23.5%	543,458	26.8%	115,570	24.1%	131,305	26.0%	-20,298	-13.4%	15,735	13.6%
United States of America	113,548	23.0%	117,406	22.6%	114,730	22.3%	105,884	21.2%	451,568	22.3%	107,279	22.4%	116,364	23.0%	-1,042	-0.9%	9,085	8.5%
Europe	91,446	18.6%	89,722	17.2%	96,229	18.7%	103,744	20.8%	381,141	18.8%	94,835	19.8%	97,759	19.3%	8,037	9.0%	2,924	3.1%
Others	18,109	3.7%	20,224	3.9%	20,853	4.0%	19,694	4.0%	78,880	3.9%	19,320	4.0%	17,791	3.5%	-2,433	-12.0%	-1,529	-7.9%
<b>Sales revenue</b>	<b>491,954</b>	<b>100.0%</b>	<b>520,218</b>	<b>100.0%</b>	<b>514,325</b>	<b>100.0%</b>	<b>498,835</b>	<b>100.0%</b>	<b>2,025,332</b>	<b>100.0%</b>	<b>479,420</b>	<b>100.0%</b>	<b>505,870</b>	<b>100.0%</b>	<b>-14,348</b>	<b>-2.8%</b>	<b>26,450</b>	<b>5.5%</b>

\*% represents the component ratio.

**10. Number of employees**

(As of the end of each quarter)

	FY Mar. 2023				FY Mar. 2024	
	Q1	Q2	Q3	Q4	Q1	Q2
Total	83,456	82,300	81,930	81,209	81,752	81,102
Japan	27,967	28,007	28,034	28,555	28,840	28,805
Outside Japan	55,489	54,293	53,896	52,654	52,912	52,297