

January 31, 2022

Financial Presentation

(For the Nine Months Ended December 31, 2021)

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President and Representative Director

Notes: This is an English translation of the Japanese original. This translation is prepared for the reference and convenience solely for those who do not use Japanese. In the event of any discrepancy between this translation and the Japanese original, the latter shall prevail.

Kyocera has changed the classification of its reporting segments from the year ending March 31, 2022. Business results for quarterly, nine months and annual periods of the year ended March 31, 2021 and previous fiscal years have been reclassified in line with the change to reporting segment classifications.

1. Financial Results for the Nine Months Ended December 31, 2021

Financial Results for the Nine Months Ended December 31, 2021 (1)

(Unit: Yen in millions)

	Nine months ended December 31,		Change	
	2020	2021	Amount	%
Sales Revenue	1,100,534	1,355,665	255,131	23.2%
Operating Profit	42,983 (3.9%)	118,458 (8.7%)	75,475	175.6%
Profit before income taxes	87,216 (7.9%)	163,103 (12.0%)	75,887	87.0%
Profit attributable to owners of the parent	63,931 (5.8%)	119,833 (8.8%)	55,902	87.4%
Average exchange rate	US\$ 106 yen	111 yen	(Reference) Foreign currency fluctuation effect on sales revenue and PBIT* for the nine-month period of FY Mar. 2022 compared with the previous same period Sales revenue: Approx. + 47.0 billion yen PBIT*: Approx. + 15.0 billion yen	
	Euro 122 yen	131 yen		

- Sales revenue marked record high for the nine-month period, due to steady demand in 5G and semiconductor-related markets
- OP* increased by approx. 2.8 times, PBIT* improved to double digit, due to increase in sales as well as improvement in productivity

* OP: Operating profit, PBIT: Profit before income taxes

Note: Figures in parentheses represents percentages to sales revenue.

Financial Results for the Nine Months Ended December 31, 2021 (2)

(Unit: Yen in millions)

	Nine months ended December 31,		Change	
	2020	2021	Amount	%
Capital expenditures	89,123 (8.1%)	102,003 (7.5%)	12,880	14.5%
Depreciation charge of property, plant and equipment	54,011 (4.9%)	65,577 (4.8%)	11,566	21.4%
R&D expenses	54,242 (4.9%)	61,474 (4.5%)	7,232	13.3%

Sales Revenue by Reporting Segment for the Nine Months Ended December 31, 2021 -Compared with the Nine Months Ended December 31, 2020-

(Unit: Yen in millions)

Sales Revenue by Reporting Segment	Nine months ended December 31,				Change	
	2020		2021		Amount	%
	Amount	% to sales revenue	Amount	% to sales revenue		
Core Components Business	309,214	28.1%	384,331	28.4%	75,117	24.3%
Industrial & Automotive Components Unit	97,461	8.8%	127,534	9.4%	30,073	30.9%
Semiconductor Components Unit	193,305	17.6%	236,479	17.5%	43,174	22.3%
Others	18,448	1.7%	20,318	1.5%	1,870	10.1%
Electronic Components Business	198,903	18.1%	249,558	18.4%	50,655	25.5%
Solutions Business	596,841	54.2%	722,658	53.3%	125,817	21.1%
Industrial Tools Unit	139,249	12.7%	184,586	13.6%	45,337	32.6%
Document Solutions Unit	226,081	20.5%	270,152	19.9%	44,071	19.5%
Communications Unit	164,926	15.0%	191,006	14.1%	26,080	15.8%
Others	66,585	6.0%	76,914	5.7%	10,329	15.5%
Others	12,746	1.2%	20,600	1.5%	7,854	61.6%
Adjustments and eliminations	-17,170	-1.6%	-21,482	-1.6%	-4,312	—
Sales revenue	1,100,534	100.0%	1,355,665	100.0%	255,131	23.2%

Business Profit (Loss) by Reporting Segment for the Nine Months Ended December 31, 2021 -Compared with the Nine Months Ended December 31, 2020-

(Unit: Yen in millions)

Business Profit by Reporting Segment	Nine months ended December 31,				Change	
	2020		2021			
	Amount	% of sales revenue	Amount	% of sales revenue	Amount	%
Core Components Business	19,384	6.3%	45,356	11.8%	25,972	134.0%
Industrial & Automotive Components Unit	1,155	1.2%	15,096	11.8%	13,941	—
Semiconductor Components Unit	19,491	10.1%	31,544	13.3%	12,053	61.8%
Others	-1,262	—	-1,284	—	-22	—
Electronic Components Business	15,979	8.0%	39,832	16.0%	23,853	149.3%
Solutions Business	14,709	2.5%	53,851	7.5%	39,142	266.1%
Industrial Tools Unit	9,791	7.0%	21,019	11.4%	11,228	114.7%
Document Solutions Unit	18,351	8.1%	25,304	9.4%	6,953	37.9%
Communications Unit	6,906	4.2%	11,358	5.9%	4,452	64.5%
Others	-20,339	—	-3,830	—	16,509	—
Others	-1,700	—	-10,551	—	-8,851	—
Total business profit	48,372	4.4%	128,488	9.5%	80,116	165.6%
Corporate gains and others	38,844	—	34,615	—	-4,229	-10.9%
Profit before income taxes	87,216	7.9%	163,103	12.0%	75,887	87.0%

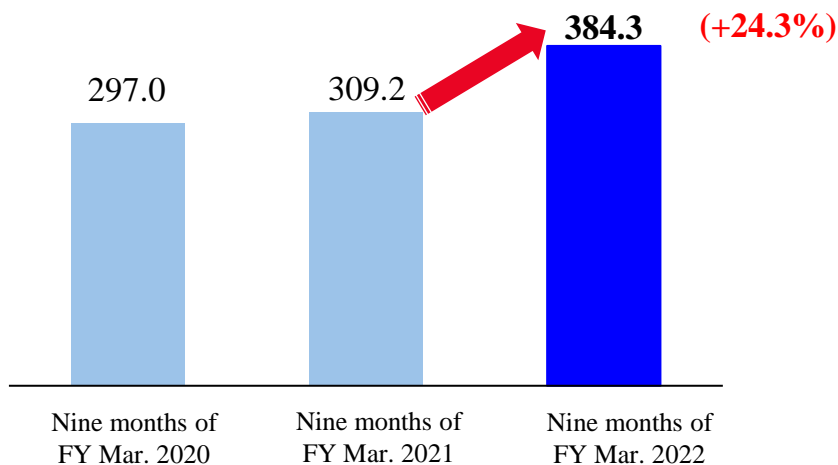
Financial Results by Reporting Segment for the Nine Months Ended December 31, 2021

(1) Core Components Business

Sales revenue

(Unit: Yen in billions)

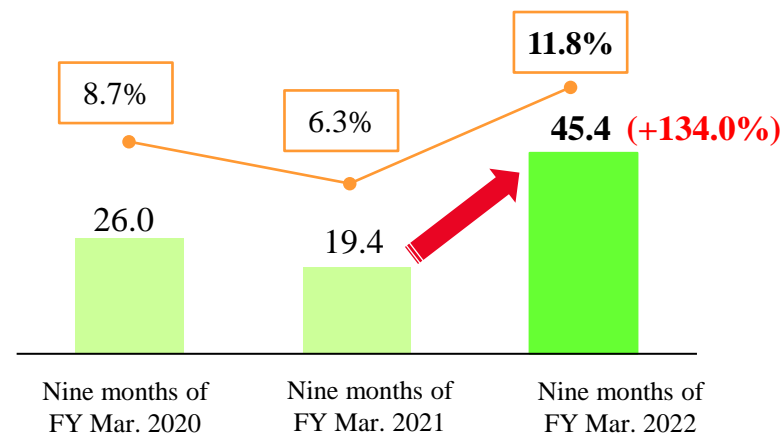
() Change from the previous same period



Business profit

(Unit: Yen in billions)

● Business profit ratio () Change from the previous same period



<Major reasons for changes: The Nine Months of FY Mar. 2022 compared with the Nine Months of FY Mar. 2021 >

- Increase in demand for
 - fine ceramic components for semiconductor processing equipment in the Industrial Automotive Components Unit
 - ceramic packages and organic packages and boards for 5G and automotive-related market in the Semiconductor Components Unit

- Increase in profit due to higher sales revenue as well as an increase in demand for high-value-added products

Notes: Business profit represents profit before income taxes of each reporting segment.
Changes from the previous same period and business profit ratio are calculated based on millions of yen.

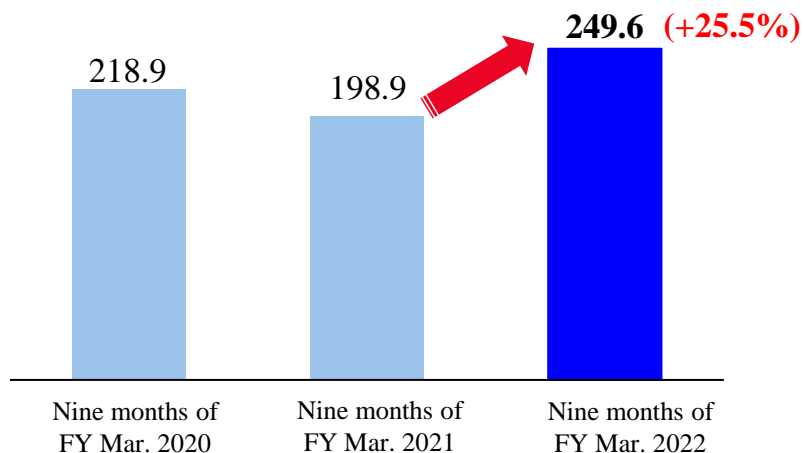
Financial Results by Reporting Segment for the Nine Months Ended December 31, 2021

(2) Electronic Components Business

Sales revenue

(Unit: Yen in billions)

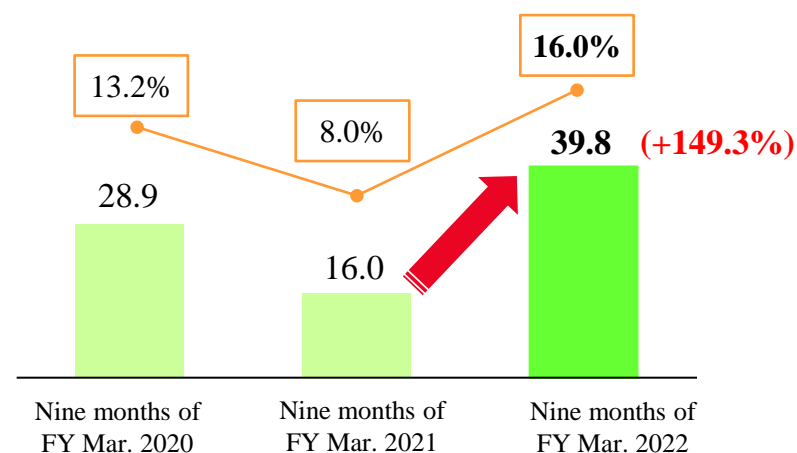
() Change from the previous same period



Business profit

(Unit: Yen in billions)

—●— Business profit ratio () Change from the previous same period



<Major reasons for changes: The Nine Months of FY Mar. 2022 compared with the Nine Months of FY Mar. 2021 >

- Recovery in demand from the automotive-related market and the industrial markets
- Increase in demand for high-value-added products such as small-sized high capacitance capacitors and crystal devices for the 5G and semiconductor-related markets

- Increase in profit due to higher sales revenue as well as an increase in demand for high-value-added products

Notes: Business profit represents profit before income taxes of each reporting segment.
Changes from the previous same period and business profit ratio are calculated based on millions of yen.

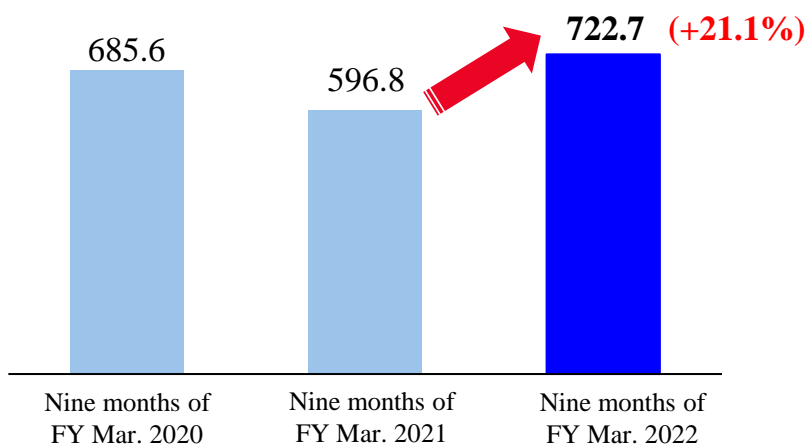
Financial Results by Reporting Segment for the Nine Months Ended December 31, 2021

(3) Solutions Business

Sales revenue

(Unit: Yen in billions)

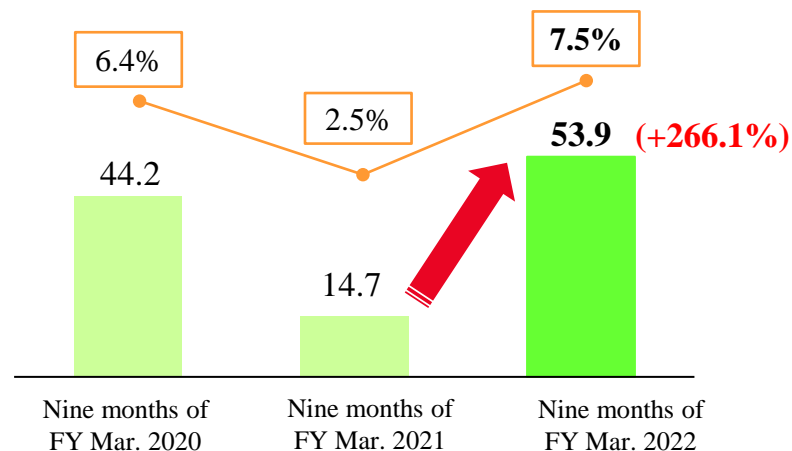
() Change from the previous same period



Business profit

(Unit: Yen in billions)

—●— Business profit ratio () Change from the previous same period



<Major reasons for changes: The Nine Months of FY Mar. 2022 compared with the Nine Months of FY Mar. 2021 >

- Increase in sales of cutting tools, as well as pneumatic and power tools in the Industrial Tools Unit
- Recovery of sales for equipments and supplies, mainly in the United States, in the Document Solutions Unit

- Increase in profit due to higher sales revenue and the absence of an impairment loss of approx. 11.5 billion yen which had been recorded in the nine months of FY Mar. 2021 in the smart energy business

Notes: Business profit represents profit before income taxes of each reporting segment.
Changes from the previous same period and business profit ratio are calculated based on millions of yen.

2. Financial Forecasts for the Year Ending March 31, 2022

Financial Forecast for the Year Ending March 31, 2022 (1)

(Unit: Yen in millions)

	Year ended March 31, 2021	Year ending March 31, 2022		Change	
		Forecast unchanged*	Amount	%	
Sales revenue	1,526,897	1,750,000	223,103	14.6%	
Operating profit	70,644 (4.6%)	146,000 (8.3%)	75,356	106.7%	
Profit before income taxes	117,559 (7.7%)	190,000 (10.9%)	72,441	61.6%	
Profit attributable to owners of the parent	90,214 (5.9%)	139,000 (7.9%)	48,786	54.1%	
EPS (Basic-yen)	248.91	384.34			
Average exchange rate	US\$ 106 yen	110 yen			
	Euro 124 yen	130 yen			

* No revision from the Nov. 2021 forecast

Notes: Figures in parentheses represents percentages to sales revenue.

Forecast of EPS (Basic-yen) is calculated using the average number of shares outstanding for the nine months ended December 31, 2021.

Please refer to "Cautionary Statements with respect to Forward-Looking Statements" on the last page.

Financial Forecast for the Year Ending March 31, 2022 (2)

(Unit: Yen in millions)

	Year ended March 31, 2021	Year ending March 31, 2022	Change	
		Forecast unchanged*	Amount	%
Capital expenditures	117,106 (7.7%)	170,000 (9.7%)	52,894	45.2%
Depreciation charge of property, plant and equipment	73,811 (4.8%)	100,000 (5.7%)	26,189	35.5%
R&D expenses	75,457 (4.9%)	90,000 (5.1%)	14,543	19.3%

* No revision from the Nov. 2021 forecast

Note: Figures in parentheses represents percentages to sales revenue.

Please refer to "Cautionary Statements with respect to Forward-Looking Statements" on the last page.

Sales Revenue Forecast by Reporting Segment for FY Mar. 2022

(Unit: Yen in millions)

Sales Revenue by Reporting Segment	Year ended March 31, 2021		Year ending March 31, 2022		Change	
	Amount	% to sales revenue	Forecast unchanged*		Amount	%
			Amount	% to sales revenue		
Core Components Business	424,669	27.8%	481,000	27.5%	56,331	13.3%
Industrial & Automotive Components Unit	135,884	8.9%	163,000	9.3%	27,116	20.0%
Semiconductor Components Unit	263,595	17.3%	290,000	16.6%	26,405	10.0%
Others	25,190	1.6%	28,000	1.6%	2,810	11.2%
Electronic Components Business	273,002	17.9%	320,000	18.3%	46,998	17.2%
Solutions Business	835,213	54.7%	950,000	54.3%	114,787	13.7%
Industrial Tools Unit	193,066	12.6%	225,000	12.9%	31,934	16.5%
Document Solutions Unit	316,226	20.7%	360,000	20.6%	43,774	13.8%
Communications Unit	232,739	15.2%	265,000	15.1%	32,261	13.9%
Others	93,182	6.2%	100,000	5.7%	6,818	7.3%
Others	18,169	1.2%	29,000	1.6%	10,831	59.6%
Adjustments and eliminations	-24,156	-1.6%	-30,000	-1.7%	-5,844	—
Sales revenue	1,526,897	100.0%	1,750,000	100.0%	223,103	14.6%

* No revision from the Nov. 2021 forecast

Please refer to "Cautionary Statements with respect to Forward-Looking Statements" on the last page.

Business Profit (Loss) Forecast by Reporting Segment for FY Mar. 2022

(Unit: Yen in millions)

Business Profit by Reporting Segment	Year ended March 31, 2021		Year ending March 31, 2022		Change	
	Amount	% of sales revenue	Forecast unchanged*		Amount	%
			Amount	% of sales revenue		
Core Components Business	30,549	7.2%	55,000	11.4%	24,451	80.0%
Industrial & Automotive Components Unit	4,241	3.1%	20,000	12.3%	15,759	371.6%
Semiconductor Components Unit	28,260	10.7%	35,000	12.1%	6,740	23.8%
Others	-1,952	—	0	0.0%	1,952	—
Electronic Components Business	23,000	8.4%	48,500	15.2%	25,500	110.9%
Solutions Business	37,506	4.5%	73,000	7.7%	35,494	94.6%
Industrial Tools Unit	15,721	8.1%	28,000	12.4%	12,279	78.1%
Document Solutions Unit	28,759	9.1%	33,000	9.2%	4,241	14.7%
Communications Unit	14,597	6.3%	17,000	6.4%	2,403	16.5%
Others	-21,571	—	-5,000	—	16,571	—
Others	-3,102	—	-13,000	—	-9,898	—
Total business profit	87,953	5.8%	163,500	9.3%	75,547	85.9%
Corporate gains and others	29,606	—	26,500	—	-3,106	-10.5%
Profit before income taxes	117,559	7.7%	190,000	10.9%	72,441	61.6%

* No revision from the Nov. 2021 forecast

Please refer to "Cautionary Statements with respect to Forward-Looking Statements" on the last page.

Future Outlook and Key Actions

Seeking business opportunities for medium term growth, although the current situation remains uncertain; e.g. resurgence of COVID-19

Full Scale Start of 5G & Further Progress of Digitalization

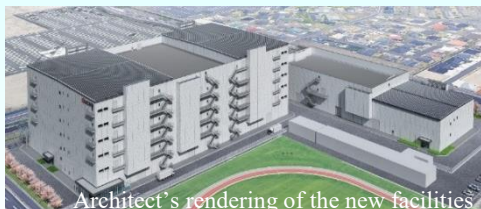
Increase in demand of leading edge semiconductors

Further sophistication of smartphones

Increase in data volume

Continuing aggressive capital investments, such as construction of buildings, mainly for high-value-added products

Kagoshima Kokubu Plant



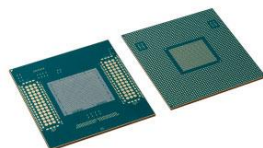
Fine ceramic components for semiconductor processing equipment



Kyoto Ayabe Plant



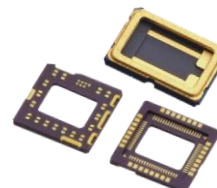
Organic packages



Vietnam Plant



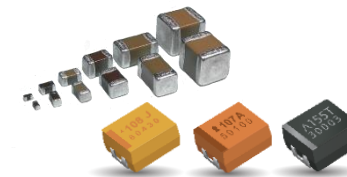
Ceramic packages



KAVX* Thailand Plant

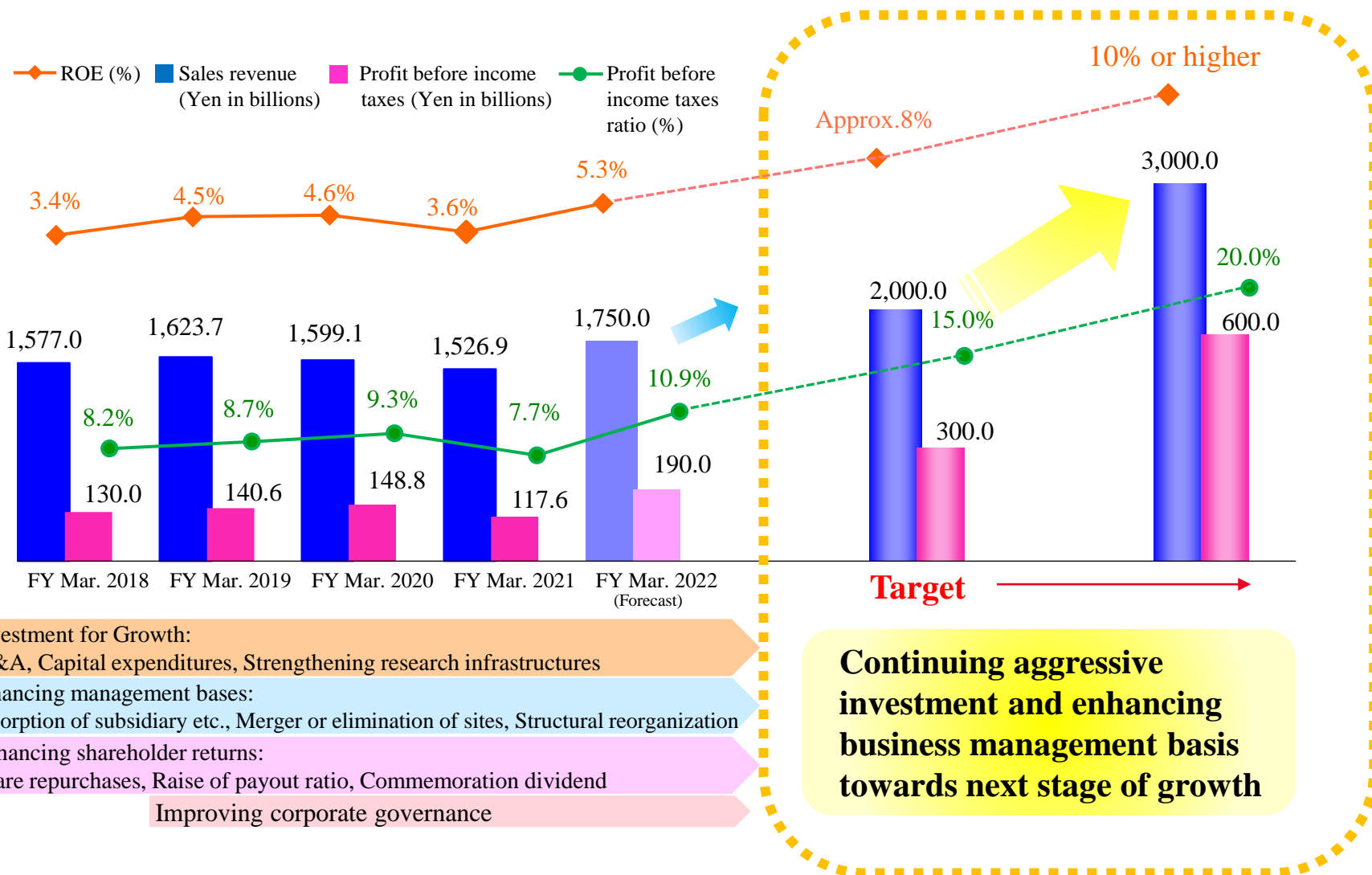


Capacitors



* KYOCERA AVX Components Corporation

Financial Target

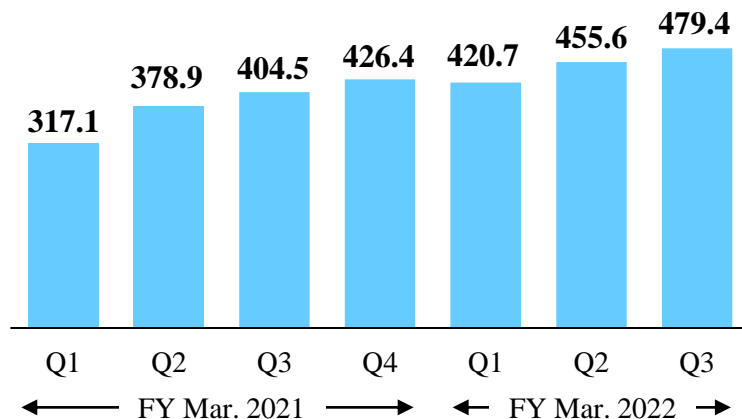


Appendix: Quarterly Trends of Financial Results

Quarterly Trends of Financial Results

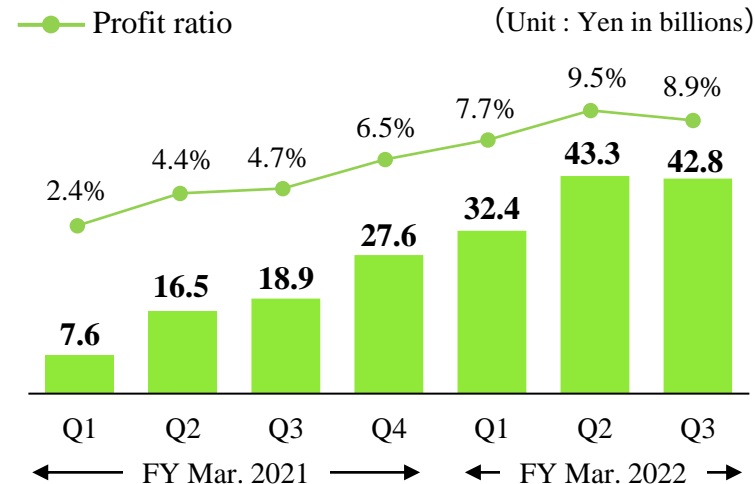
Sales revenue

(Unit : Yen in billions)



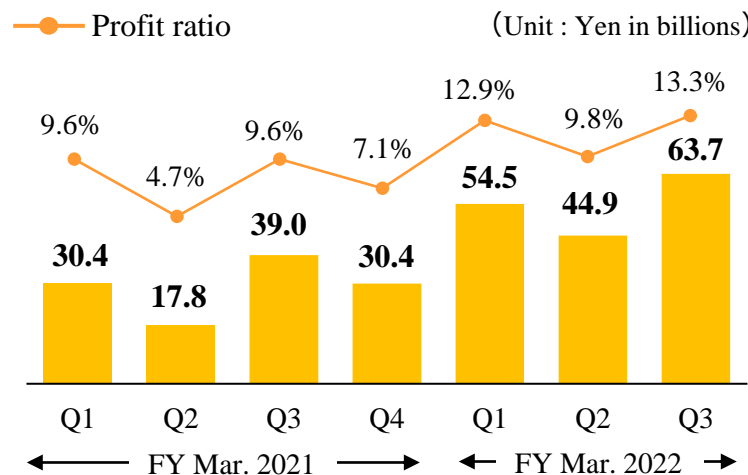
Operating profit

(Unit : Yen in billions)



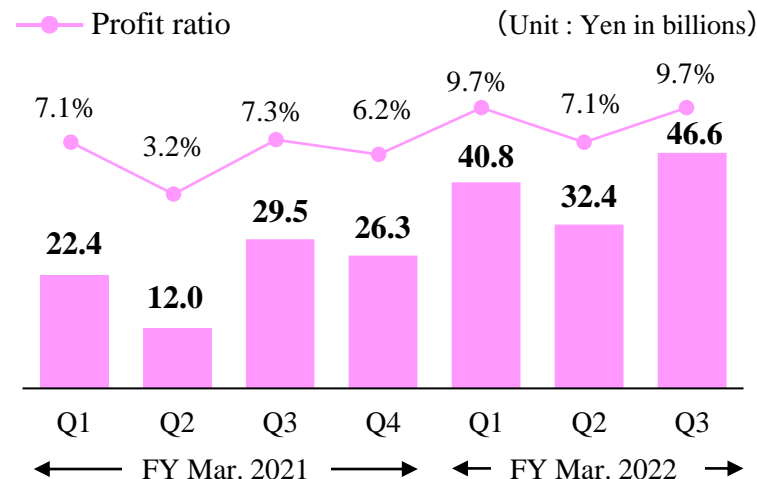
Profit before income taxes

(Unit : Yen in billions)



Profit attributable to owners of the parent

(Unit : Yen in billions)

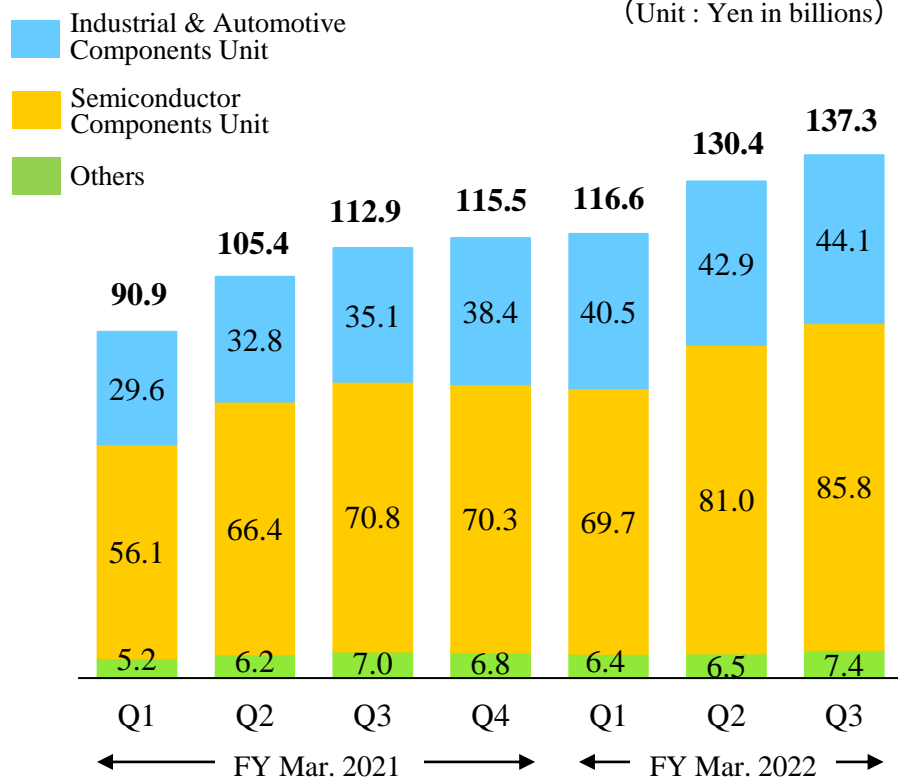


Quarterly Trends of Financial Results by Reporting Segment

(1) Core Components Business

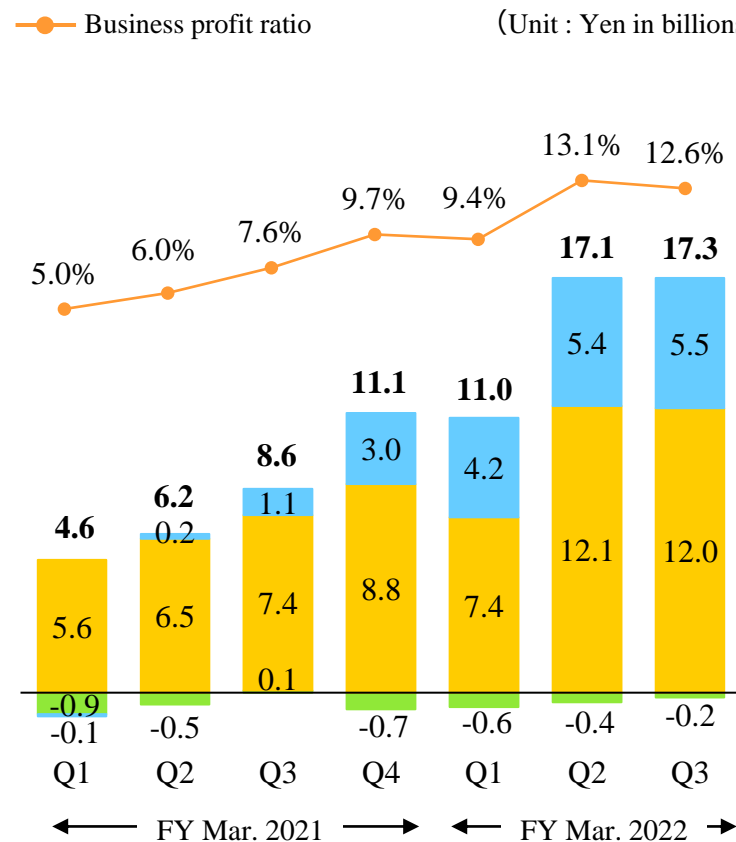
Sales revenue

(Unit : Yen in billions)



Business profit

(Unit : Yen in billions)



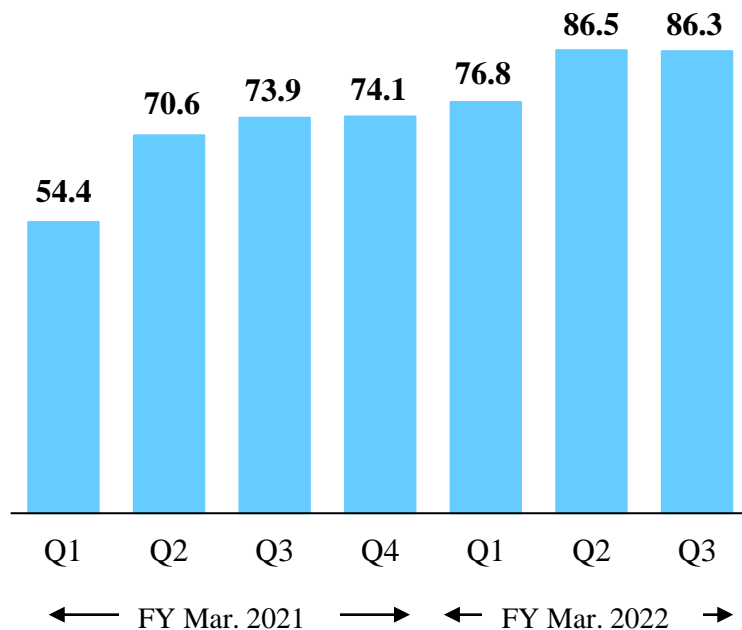
Notes: Business profit represents profit before income taxes of each reporting segment.
Business profit ratio is calculated based on millions of yen.

Quarterly Trends of Financial Results by Reporting Segment

(2) Electronic Components Business

Sales revenue

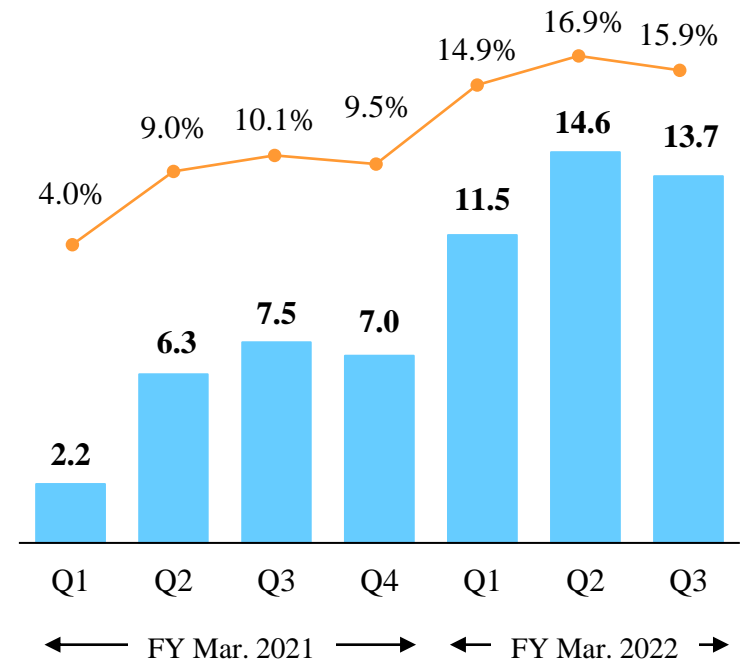
(Unit : Yen in billions)



Business profit

● Business profit ratio

(Unit : Yen in billions)



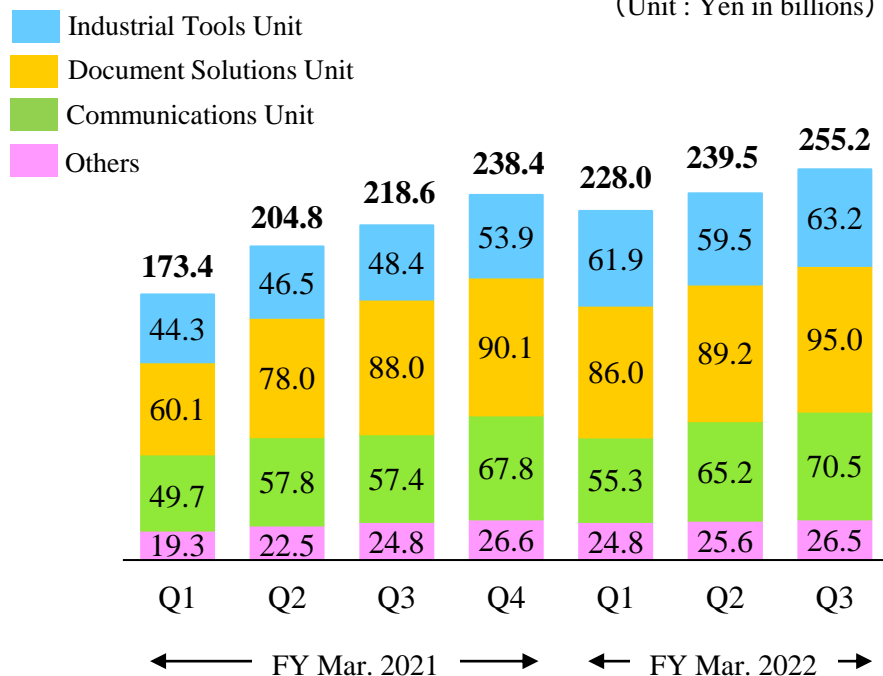
Notes: Business profit represents profit before income taxes of each reporting segment.
Business profit ratio is calculated based on millions of yen.

Quarterly Trends of Financial Results by Reporting Segment

(3) Solutions Business

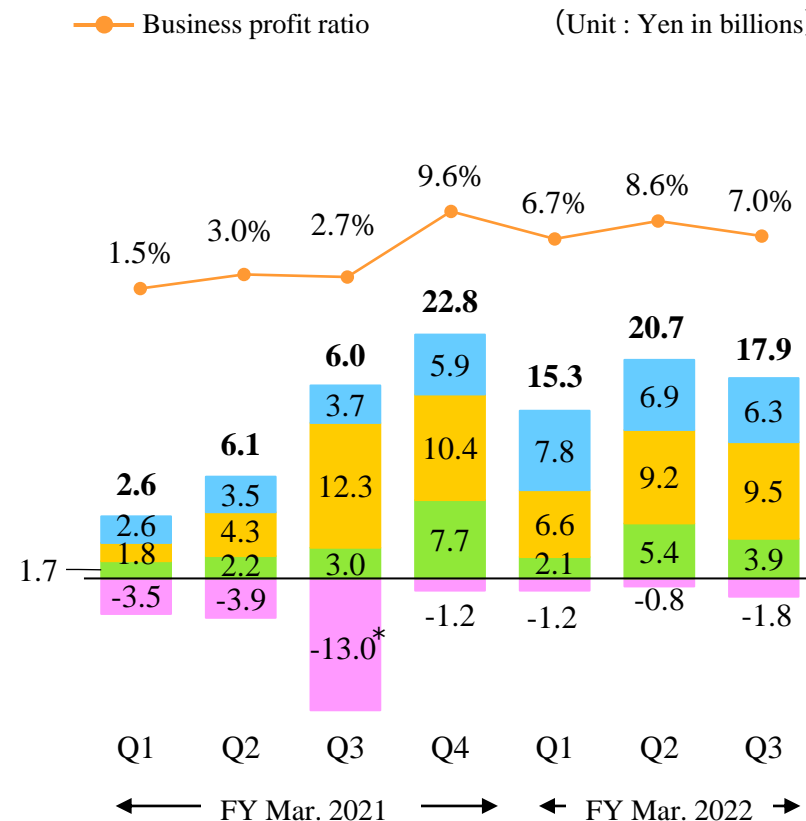
Sales revenue

(Unit : Yen in billions)



Business profit

(Unit : Yen in billions)



Notes: Business profit represents profit before income taxes of each reporting segment. * Recorded an impairment loss of 11.5 billion yen in the smart energy business. Business profit ratio is calculated based on millions of yen.

Cautionary Statements with respect to Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements, which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to the following:

- (1) General conditions in the Japanese or global economy;
- (2) Unexpected changes in economic, political and legal conditions in countries where we operate or export;
- (3) The effect of foreign exchange fluctuations on our results of operations;
- (4) Intense competitive pressures to which our products are subject;
- (5) Fluctuations in the price and ability of suppliers to provide the required quantity of raw materials for use in our production activities;
- (6) Manufacturing delays or defects resulting from outsourcing or internal manufacturing processes;
- (7) The possibility that future initiatives and in-process research and development may not produce the desired results;
- (8) Companies or assets acquired by us not produce the returns or benefits, or bring in business opportunities;
- (9) Inability to secure skilled employees;
- (10) Damages on our information security systems from cyberattacks, etc. and significant costs in order to recover and maintain the systems;
- (11) Insufficient protection of our trade secrets and intellectual property rights including patents;
- (12) Expenses associated with licenses we require to continue to manufacture and sell products;
- (13) Unintentional conflict with laws and regulations or newly enacted laws and regulations;
- (14) Environmental liability and compliance obligations by tightening of environmental laws and regulations;
- (15) Inability to respond to global climate change problems or delay in such response, which may lead to increased costs and negatively impact our corporate brands;
- (16) Our market or supply chains being affected by plague, infectious diseases, terrorism, wars or similar events;
- (17) Earthquakes and other natural disasters affecting our headquarters and major facilities as well as our suppliers and customers;
- (18) Credit risk on trade receivables;
- (19) Fluctuations in the value of financial instruments held by us;
- (20) Impairment losses on property, plant and equipment, goodwill and intangible assets;
- (21) Uncertainty over income tax and deferred tax assets; and
- (22) Changes in accounting standards.

Due to such risks, uncertainties and other factors, our actual results, performance, achievements or financial condition may be substantially different from any future results, performance, achievements or financial condition expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.

THE NEW VALUE FRONTIER



KYOCERA Corporation